



THE BATTERY DATA EXPERTS

Independent – Trustworthy – Objective

aviloo.com

Sustainability through battery data analysis

AVILOO developed the worldwide first and only **INDEPENDENT, TRUSTWORTHY, OBJECTIVE** and TÜV certified state of health test for **EVs and PHEVs**



austria
wirtschafts
service



A key problem

Used electric vehicles – in which condition is the battery?



Battery lose energy capacity over time
(depending on charging/driving/ storage)



No neutral and independent
test available



The value of the battery can make up
to 50% of the total vehicle value

A perfect solution with patent protection

AVILOO will enable an independent and reliable third-party battery check to receive an exact report on the actual state-of-health of any battery in EVs

01

AVILOO PREMIUM TEST

The customer receives the AVILOO BOX and connects it with the OBD interface to run the test



02

AVILOO CERTIFICATE

The customer receives the AVILOO Certificate as a proof of the Health of the Battery



Two main business areas

EV Battery Testing

Receive TÜV certified AVILOO Battery certificate, with the State of Health in percent compared to new

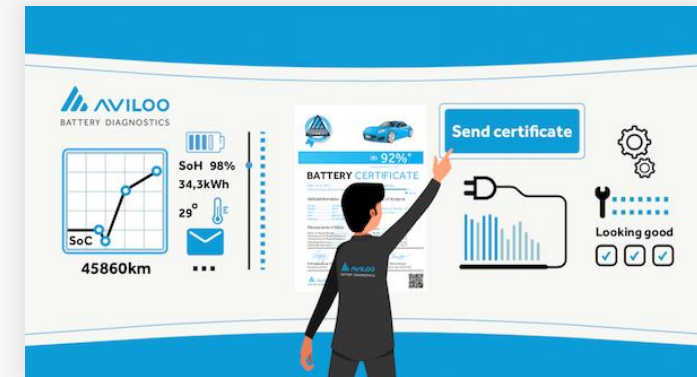
- ▶ Used car market
- ▶ End of leasing inspection
- ▶ PTI



Battery Field Data Sales

Comprehensive and high-quality battery field data provided via AVILOO Battery Cloud

- ▶ Cell/Pack Manufacturers
- ▶ BMS Manufacturers



Our traction so far

REVENUE
S

€600 2019k 2021	€500 2022 Plan
€3,5 2023 Plan	€12,5 2024 Plan
€130M-> 2030	



Our business model – B2B2C



Market opportunity

The global electric vehicle market is projected to reach EUR 900 billion by 2030, implying exponential growth for used EVs!

Global company with 130+ million sales and 65+ million EUR profit in 2030



TAM:
60M

Used EVs sold

€4.5bn



SAM:
23M

Used EVs sold

€1.7bn



SOM:
1.7M

Used EVs sold

€130M

Europe, Japan, North America, South Korea

Competition

01

Diagnosis Devices

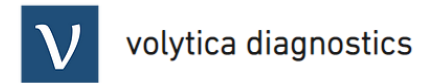
Companies focusing on extracting data from EVs for simple diagnosis but hardly any Battery Know How



02

Battery Data Analytics

Companies focusing on Battery Data Analytics but no access to Battery Data from EVs



A strong management team + 25 Employees

Position:

Responsible For:

Professional Experience:



CEO

DI Wolfgang BERGER, MBA

- ▶ Technical University Vienna
- ▶ INSEAD MBA
- ▶ Fluent in 4 languages

- ▶ Sales
- ▶ Customer Projects

Over 15 years of leadership experience in the automotive industry

- ▶ MD: BENTELER
- ▶ Senior Sales & Business Development: VALEO (VW, BMW, Daimler...)



CTO

DI Niko MAYERHOFER

- ▶ Technical University Vienna
- ▶ Electrical engineering

- ▶ Product development
- ▶ Technical customer support

Over 15 years of leadership experience in the automotive industry

- ▶ Head of Production: General Motors Austria
- ▶ Senior developer: Schiebel helicopters and drones
- ▶ Battery management systems: Blue Sky Energy



COO/CFO

Dr. Marcus BERGER

- ▶ University of Economics and Business Administration Vienna
- ▶ Finance/Taxes

- ▶ Finance
- ▶ Corporate strategy
- ▶ Operations (HR, Law, etc.)

Over 15 years of leadership experience, corporate development and international expansion

- ▶ MD: Planet Home Group
- ▶ COO: CBRE
- ▶ MD: Akron Investment Fund

What we are looking for:

Series A completed

(80% owned by management
10 % owned by Raiffeisen Invest
10 % owned by EIC))

€2.2M Non-Dilutive Grant
Received from the EIC

Series B in 12-18 months



Investment Round Series B

€5M



TEAM EXPANSION

Establishment of an
international Sales
and Marketing Team



INTERNATIONAL SCALE UP

Expansion in
Europe and the US



DEVELOPMENT OF NEW PRODUCT

Development
of FLASH TEST

AVILOO

BATTERY DIAGNOSTICS



MANY THANKS



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