

HOSPITALITY FACTS



BY-THE-GLASS is up
> 50% OF TURNOVER



WINE contributes most
to the PROFIT MARGIN



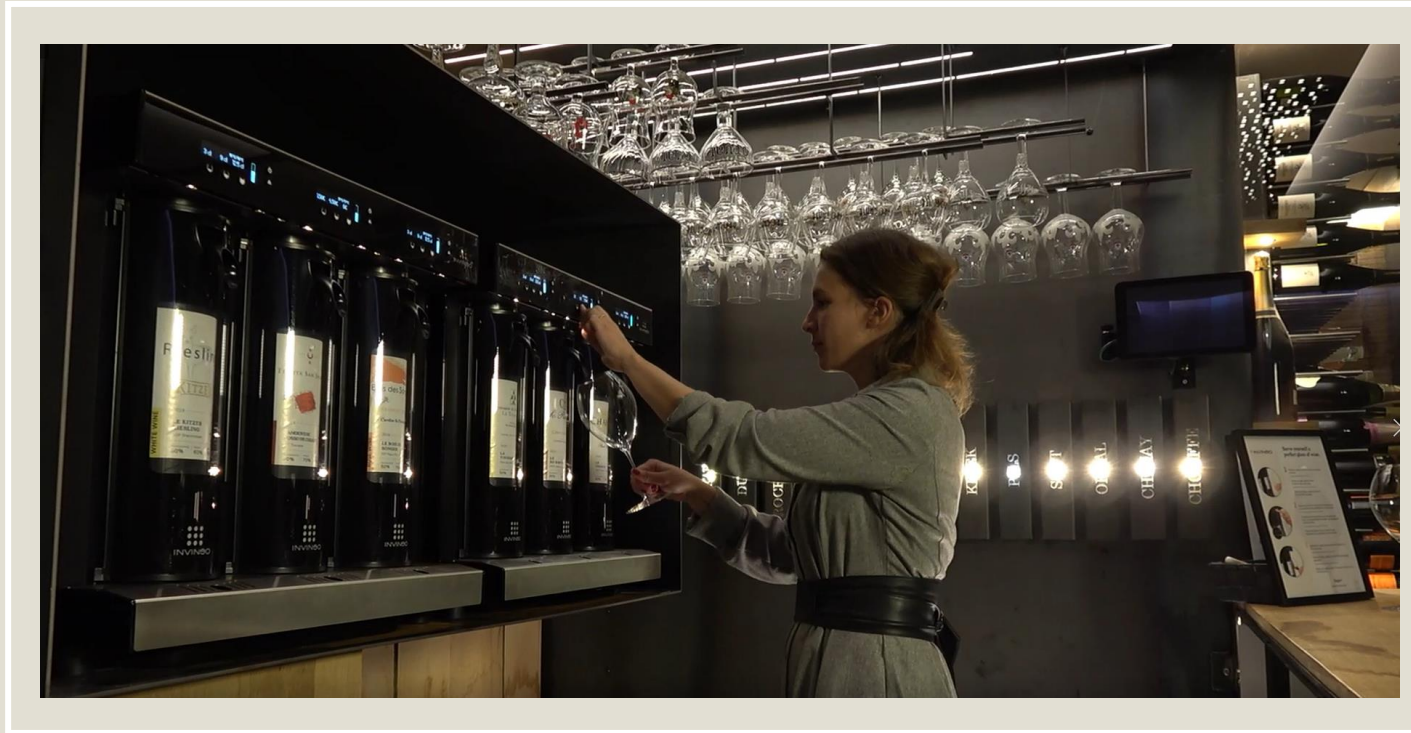
Serving from a BOTTLE is TIME
CONSUMING & INEFFICIENT



BOTTLES of GLASS have
a highly negative CO2 impact



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WINE BY THE GLASS

ECO-FRIENDLY WINETECH 4,0 SOLUTION FOR THE HOSPITALITY SECTOR

| Eco-Friendly | Easy to use | Smart | Quick | Connected | Profitable |

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Wine-by-the-glass,
perfectly served



INVINEO IS AN ALL IN ONE B2B SOLUTION

- Invineo includes :



**A carefully
selected list of
Quality Wines**

&



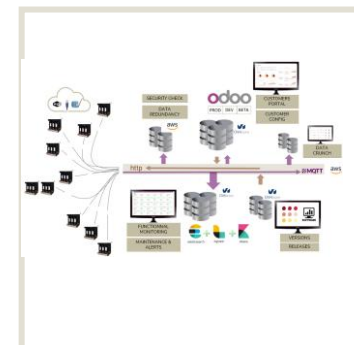
**Proposed in an
Eco-responsible &
reusable proprietary
packaging**

&



**Served by a Smart &
connected Easy-to-use
& Gas-free Dispenser
which chills each wine
to ideal temperature
and serves exact
quantities**

+



&



**Supported by the most advanced
IoT & P2P infrastructure
solution for beverage service
which Collects Data,
Monitors Performance
& On-line Maintenance**

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INVINEO

Wine-by-the-glass,
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INVINEO IS UNIQUE

Equipment
No service
Bag-in-Box



enomatic®
wine serving systems



Advinéo
Technologies pour le service du vin

WINEKEEPER
Keeping good company since 1983

EQUIPEMENT
PROVIDER

The BOXX'r
by vinodis



winefit
Quality wine dispensers

WINE EMOTION
wine dispensing system

Equipment seller,
No or little service
Slow pouring
Gas-food

AIR CORK
THE WINE PRESERVER



CORAVIN™
Stop opening, start tasting.



VOLUME

EUWAH

-- VOLUME



INVINEO

All-In-One Service Provider

We are a
service provider
in a market of
device suppliers

We offer a
better & cost effective
solution

We help our clients
to address their objectives of
social responsibility

We adress
the biggest segment
of the WBTG market

We are "4.0"
Connected devices &
Data knowledge

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INVINEO



INVINEO 360° BENEFITS

- Invineo service helps to drive customer satisfaction & company profits :

✓ For the Customer



Nice selection of quality Wines
Always perfectly served (T° & O₂)

✓ For the Employee

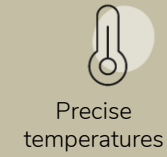


Ease of use
Fast service & exact pouring
Gas-free / Low maintenance
Stock Management & Just in time deliveries

✓ For the Boss



Cost-efficient solution
Data collection & Customer Knowledge
Measurable sales (KPI's)
Higher revenues & Higher net margin
Corporate social responsibility



Precise
temperatures



Service
accuracy &
control



Quick
service



No
Wastage



Oxygen
protection



No use
of gas



Easily
transportable



Low
maintenance



Connecte
d IoT



Self-service
option

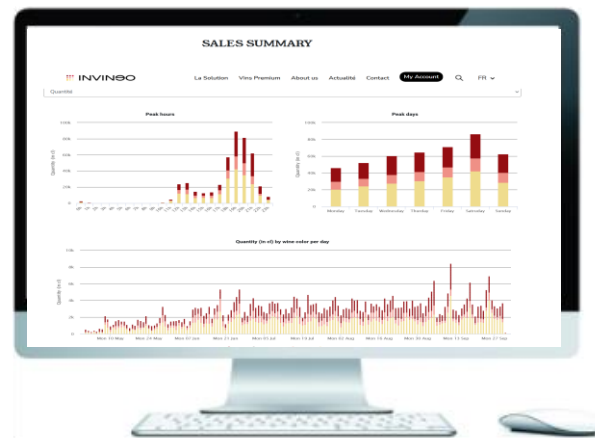


On-line
Monitoring &
Control

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INVINEO BUSINESS MODEL IS SIMPLE

WE GENERATE 2 ADDITIONNAL REVENUE STREAMS : A SERVICE CONTRACT + WINE SALES



Provision of Dispensers

& Customer Services & Support
KPI's, Maintenance, Stock Mgt, Delivery & Recovery

+

Wines Sales

100€ per Month

~350€ / Month (20 T)

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PROJECT STATUS & SUCCESS

✓	✓	✓	✓
+80 Dispensers	+60 Locations	+70,000 Glasses / 6 months	+15,000 Glasses / March '22

Independent & Chained Restaurants



Owner – Les Provençaux

Independent & Chained Hotels



GM – Made in Louise

Hotel Resorts & Cultural Venues



Lotto Arena – Sportspaleis Antwerpen

Events & Lounges Catering



Events



CEO The Huggy's Bar



F&B Manager Sheraton - Marriott



Parc Asterix – Resort

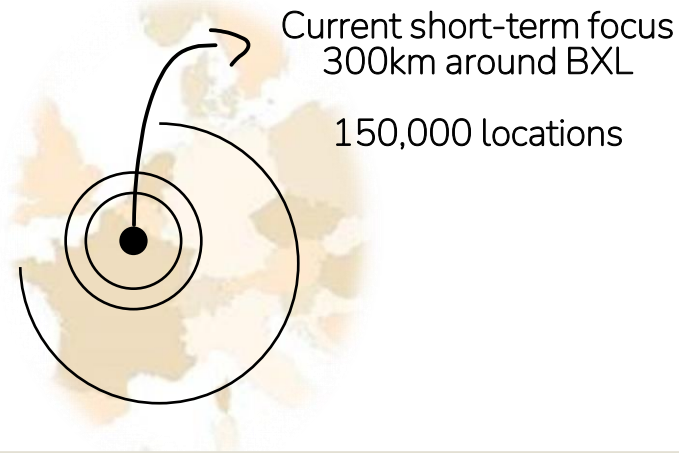
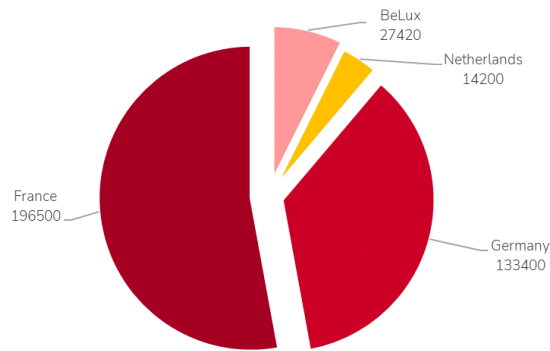


Manager Sheraton- Vip Lounge

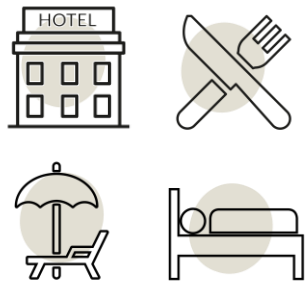


INVINEO MARKET IS HUGE

- > 370,000 locations in 4 countries / 3 Hospitality Clusters

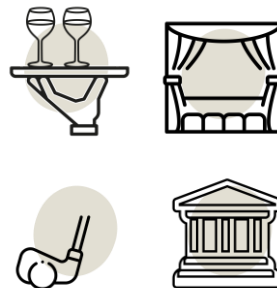


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HOTELS, RESTAURANTS, RESORTS, B&B
GUEST HOUSE

2



CATERING, SPORTS, MUSEUM,
CONCERT & PERFORMANCE HALLS

3



AIRPORTS & LOUNGES



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INVINEO

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THE FINANCIALS

INVESTMENT THESIS

- First confirm success @ regional level – 300 km around Brussels
- Reach profit @ 650 Dispensers ('23) with Positive Ebitda & Gross Margin >60%
- Gather a network of 3,000 Dispensers ('26)
- Growing from a 15 to a 65 persons company
- Start International expansion

W **To achieve success and accelerate growth we are looking for €3m new equity in exchange of 15% of capital**

FUNDING USAGE

- Invest in commercial development
 - Hire Sales Force & Support team
 - Invest in Marketing & Communication
- Invest in wine storage & automation of tube production & filling process
- Value the richness of the data collected @ customer level



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JOIN THE WINE BY THE GLASS REVOLUTION

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QUESTION TIME