CTHINGS.CO

Intelligent systems for edge computing - complete, end-to-end solutions to upgrade your manufacturing, logistic park, public utilities, or municipalities.

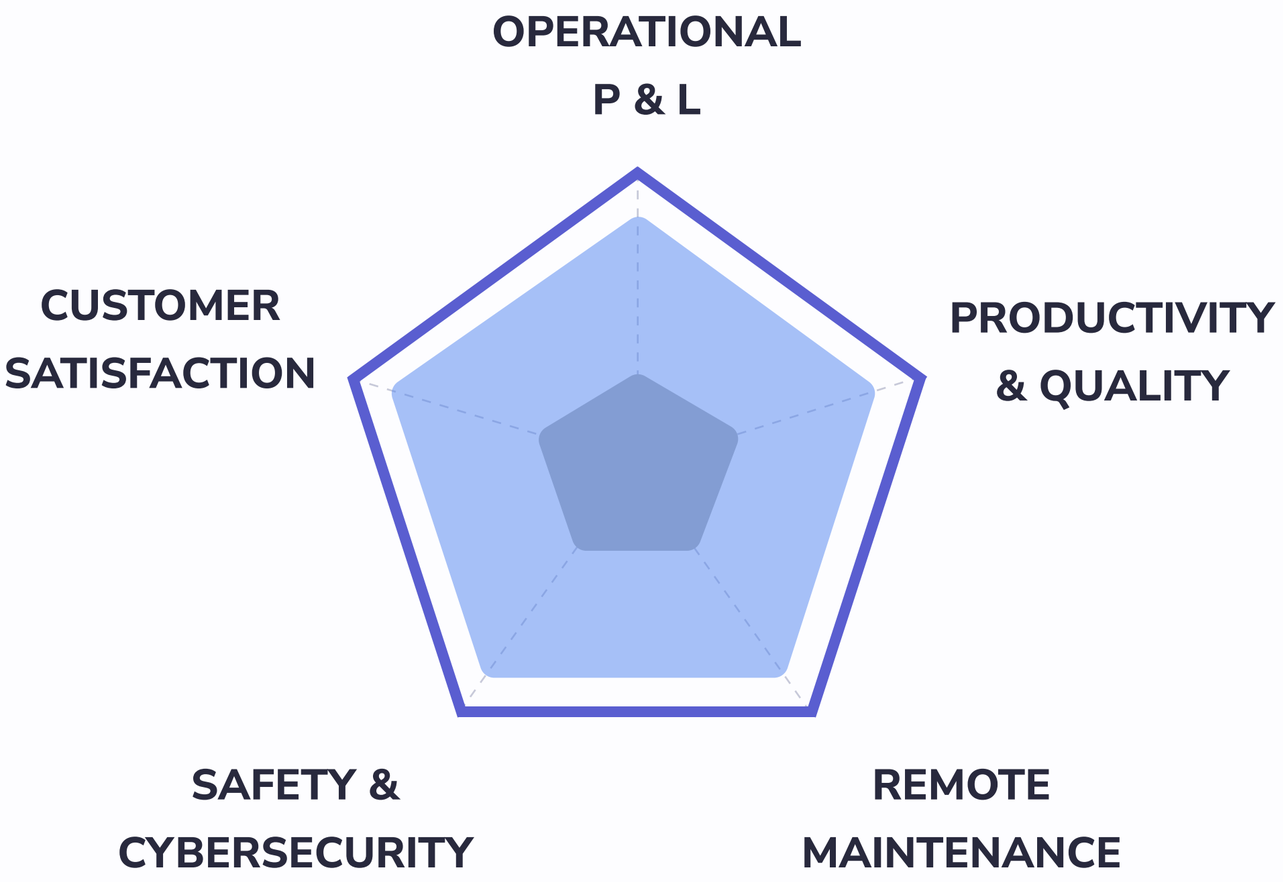
THE PROBLEM - INDUSTRIAL CHALLENGES

COVID-19 creates significant disruption in supply chain.
According to the CEA calculations more than 60% of manufacturing businesses have delays nowadays.

Labor shortage blocks GDP growth in EU.
Unemployment rate in euro zone is now just 0.4 % points away from its all-time low, based on the ING economists data.

INDUSTRIES NEED DIGITIZED & AUTOMATED OPERATIONS

- Increase productivity and quality
- Decrease costs and maintenance efforts
- Lower carbon emissions
- Move on to sustainable growth



5G SUITE

All-embracing toolset that enables 5G IIoT use cases

- Industrial 5G IoT Gateway - Hardware
- Edge Computing Operating - Embedded Software
- Cloud Orchestration - Hybrid Networking & Digital Twin

Digitizing existing physical assets

Real-time and remote actuation

Analytics and processes improvement

Decreased maintenance costs

Increased productivity

Security improvement

CLASP

Localize physical assets and assure safety of staff, inventory

- Industrial Trackers - Hardware Mesh Network
- Real-Time assets localization - Embedded Software
- Online & Open Platform - Operations Management & more

Automate inventory management

Save time in intralogistics operation

Speed up order processing

Cut labor cost

Decrease material losses

Increase safety and security

RADAR

Innovative way of assuring safety in water management

- Water Utilities Monitoring devices - Hardware
- Energy efficient & sustainable - Embedded Software
- Online & Open Platform - Remote Management & more

Upgrade water management

Remotely monitor of liquid level

Real time data from many locations

Prevent flooding by predictive maintenance

Instant alarming about problems

Cut maintenance cost

COMPETITION

5G Networking

EdgeQ Pensado FOAM Movandi CellWize

Edge Computing Software

Samsara Seeq FogHorn BrightM Claroty

Industrial IoT Solutions

Aperio Augury Nozomi ReadyRob ClearBlade

UNIQUE VALUE PROPOSITION

CTHINGS.CO

5G IOT SOLUTIONS

TO CONNECT ALL

- **OUR SYSTEM** is a **BRIDGE** that **ENABLES** effective use of **5G** in **industrial** domain
- **OUR HARDWARE** is **SUSTAINABLE** with **LONG LIFECYCLE** and wide range **USABILITY**
- **OUR PLATFORM** is **OPEN** for integrations, **EXPANDABLE**, and **BEST FIT for PURPOSE**

THE MARKET

5G IoT Market

40.2B USD*

5G Industrial IoT Market

15.7B USD*

CAGR

79.1% y/y

Qualified Sales Funnel for now > 2023

26.6M EUR

*Data delivered as for 2026 from :marketsandmarkets.com

BUSINESS MODEL

WHAT?	HOW?	CHANNELS?	WHERE?
5G IoT/EDGE Hardware	One-off or Revenue Sharing	IoT Solutions Providers	Industrial Enterprises
Software License	B2B license	IoT Solutions Integrators	Utility Companies
Platform Subscription	Monthly or Yearly Fee	Telco Operators	Municipalities

WHO WE ARE?

+ 20 EXPERTS

RnD, Sales, Marketing, Growth

Founder & CEO

Arnold

ex Samsung	Technology
ex Qucell	PdM
ex T-Mobile	Solutioning
ex Nokia	Sales | BDM

Founder & CSO

Aleks

ex Phoenix Contact	Sales
ex Telekom Austria	Sales
ex Nokia	Solutioning
ex Zumtobel	Sales | BDM

COO

Barbara

ex Samba TV	People and Operations
ex Mettler Toledo	Global PMO
ex Sapiens	PMO

Founder & CTO

Shreyas

ex Robotics Ass. WUT	Computer Science

VISION

CREATE UBIQUITOUS TECHNOLOGY THAT RESIDES IN BACKGROUND OF OUR LIVES, ASSISTING ALL ASPECTS OF IT

We're stepping in the lineup with the industry to enforce their capabilities by providing ultra-fast 5G technologies, diminishing losses, and implementing beyond extraordinary hardware/software solutions to those who are willing to reach beyond their day-to-day results.

TRACTION & NEEDS

	2020	2021	2022	2023
Investment & sales plan:	investment : €580k funnel : €18k FTEs : 8	investment : €220k funnel : €570k FTEs : 25	investment : €2M funnel : €14M FTEs : 35	investment : €5M funnel : €28M FTEs : 50
Main activities:	RnD MVPs: • 5G GW • Radar	RnD, Marketing Trials & Pilots: • 5G Suite • Utilities Radar	RnD, Marketing, Sales Commercial launch: • 5GSuite • Utilities Platform • IoT Platform	Scale-Up, Expansion Commercial: • 5G AI Suite • Utilities Platform • IoT Platform
Markets:	Poland Denmark	Poland, Denmark, Sweden	Poland, Denmark, Sweden, DACH	EUR, US
Partner & clients:	Tele2, NID ApS	Tele2, Orange, T-Mobile NID ApS, VaSyD, Valmont and more...		

CONTACT

a.wierzejski@cthings.co

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5G IOT SOLUTIONS

APPENDIX

MARKET

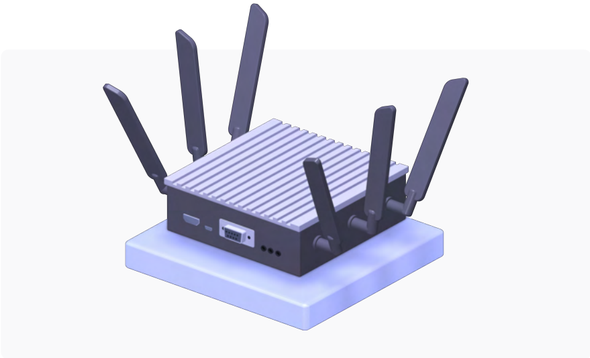
The global 5G Industrial IoT market size is expected to grow from USD 0.5 billion in 2020 to USD 15.7 billion in 2026, at CAGR of 79.1% *

Reasons for this:

- Growing demand for connected devices in industrial environment,
- Increasing need for highly reliable network connectivity,
- Growing awareness for predictive maintenance,
- Government initiatives for smart cities,
- Growth in data traffic owing to increasing number of IoT devices across manufacturing industries.

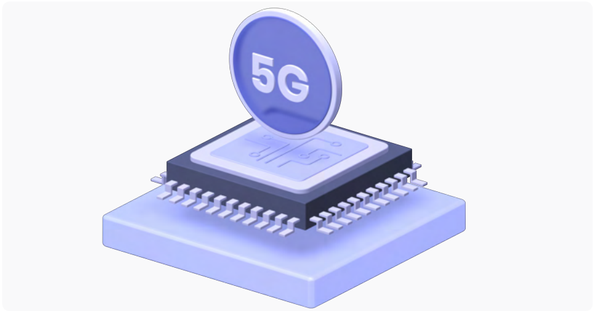
In Europe, the global 5G industrial IoT market is predicted to hold the second-largest share over the forecast period.

ALL-EMBRACING TOOLSET THAT ENABLES 5G IOT USE CASES



- Multipurpose device with 5G and WAN connectivity
- Rich interface portfolio
- High processing power at the edge

DEVICE



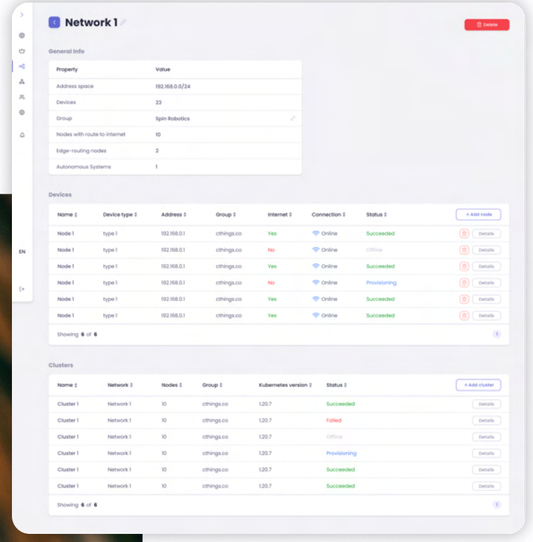
- Optimized operating system for fast application onboarding
- Enables integrators and solution providers to utilize the potential of 5G

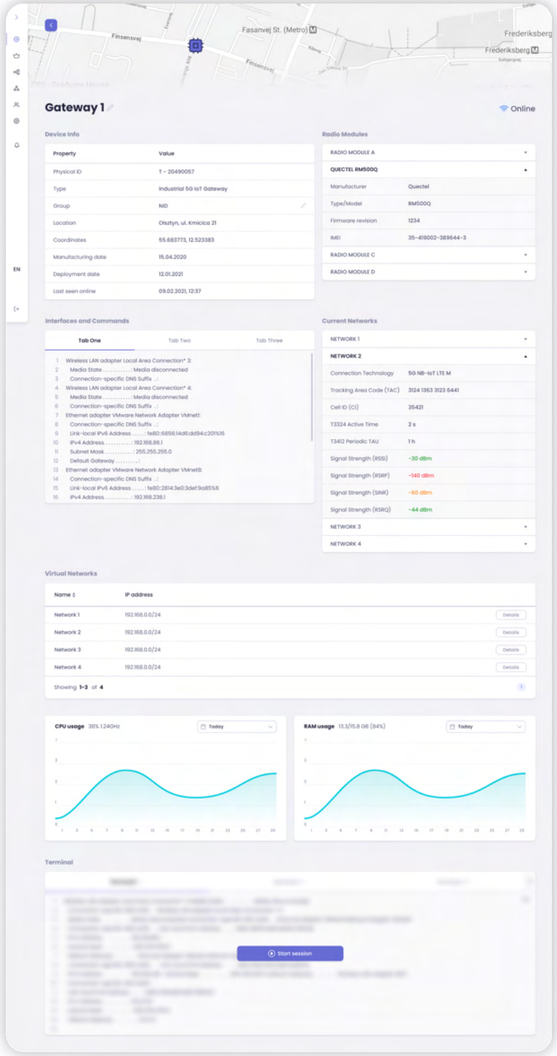
OPERATING SYSTEM

- Assures simplified deployment, configuration, and maintenance of edge computing systems
- Provides digital twin capabilities of interconnected IIoT solutions

MANAGING PLATFORM

HOW IT WORKS - 5G Suite of Solutions





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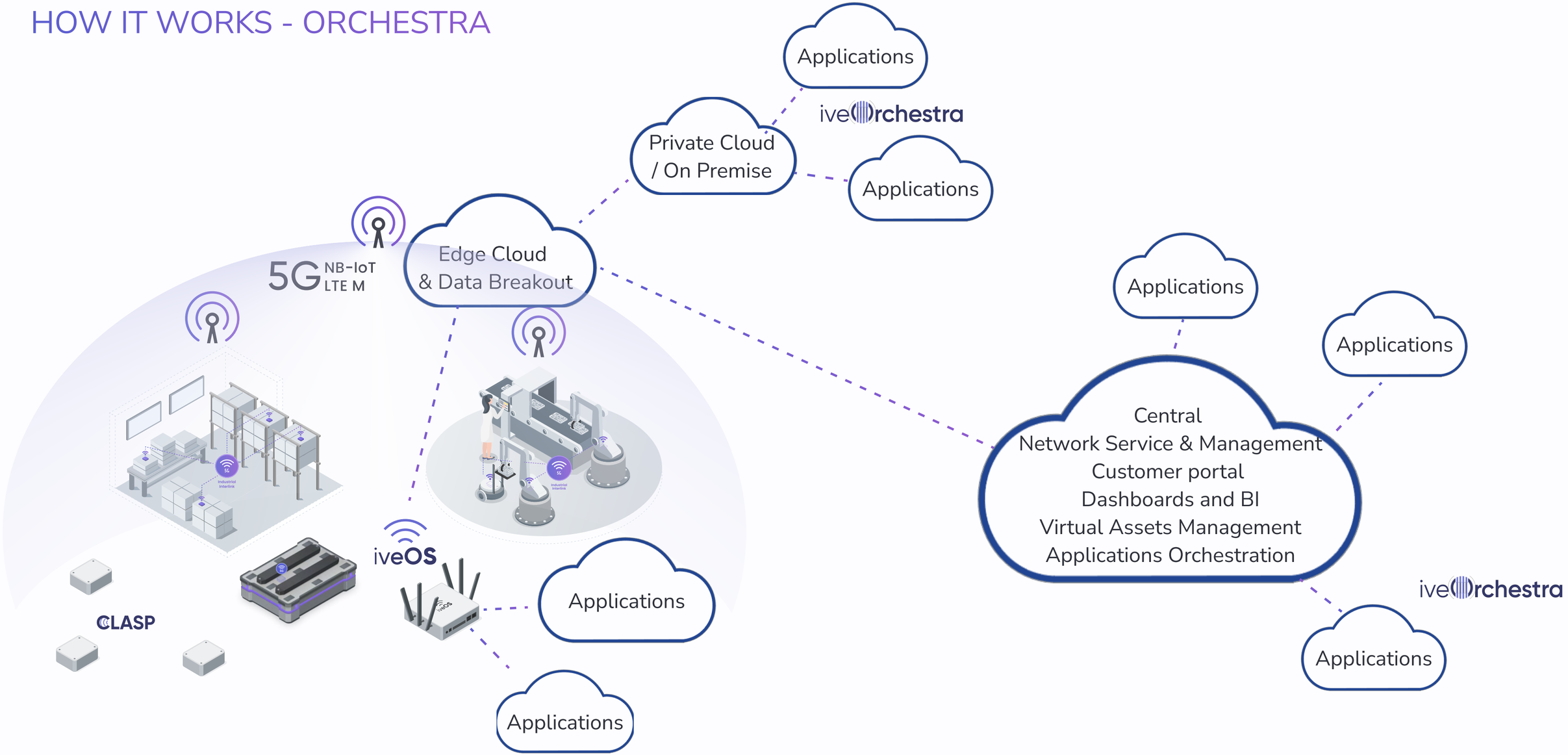
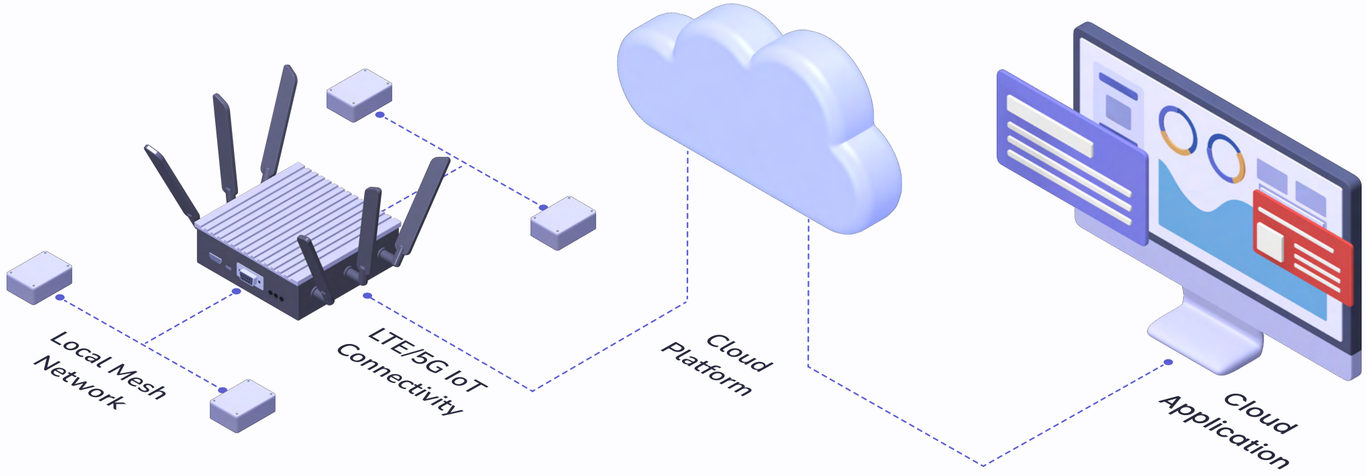
HOW IT WORKS - ORCHESTRA



ONLINE INVENTORY MANAGEMENT

Smart nodes and trackers create a local mesh network of self-localizing components. Data is being gathered by edge computing 5G IoT Gateway device and pushed to Cloud Platform.

- 5G as wireless standard
- Cloud infrastructure
- Open Data APIs
- Data brokering
- Wide integration
- Cybersecurity
- Remote maintenance
- Assets management



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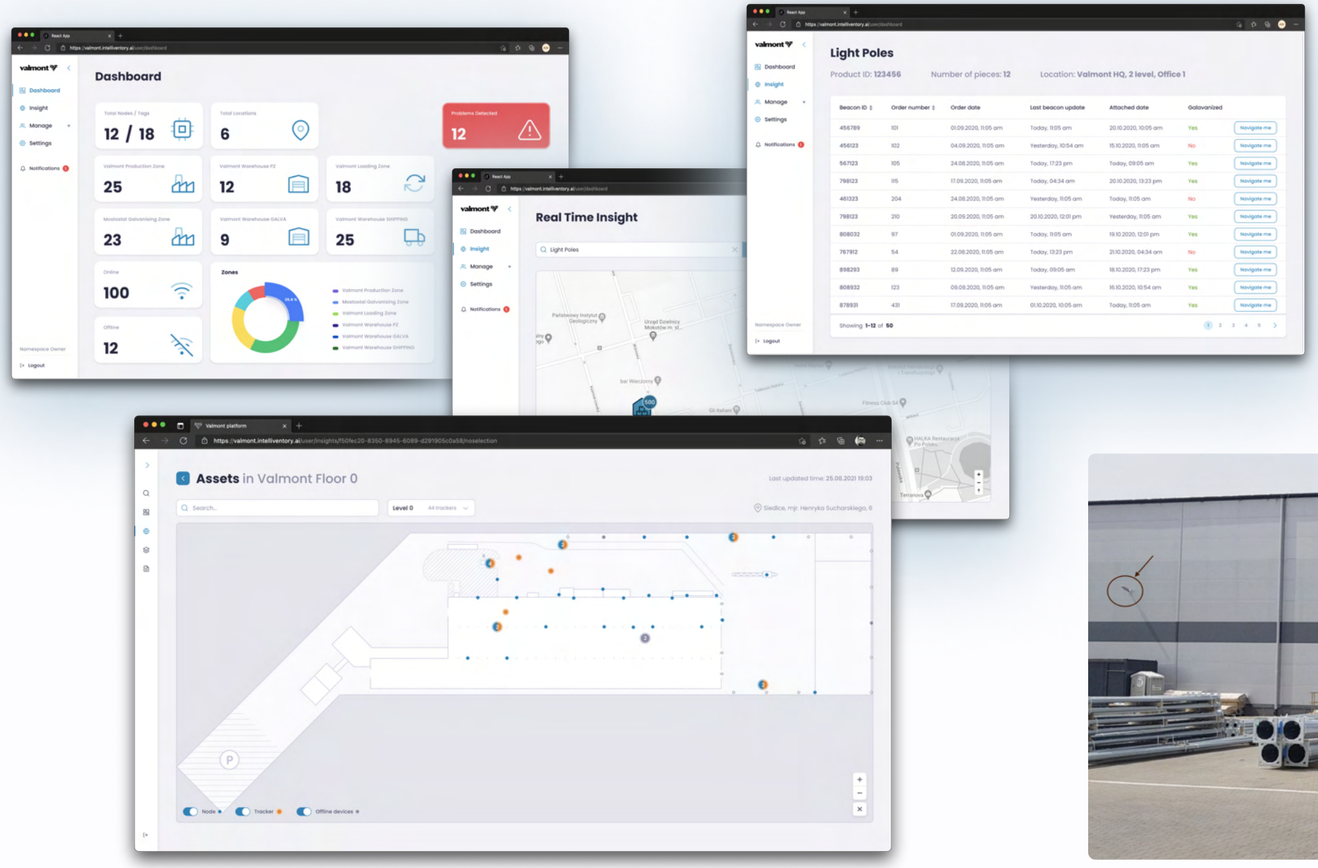

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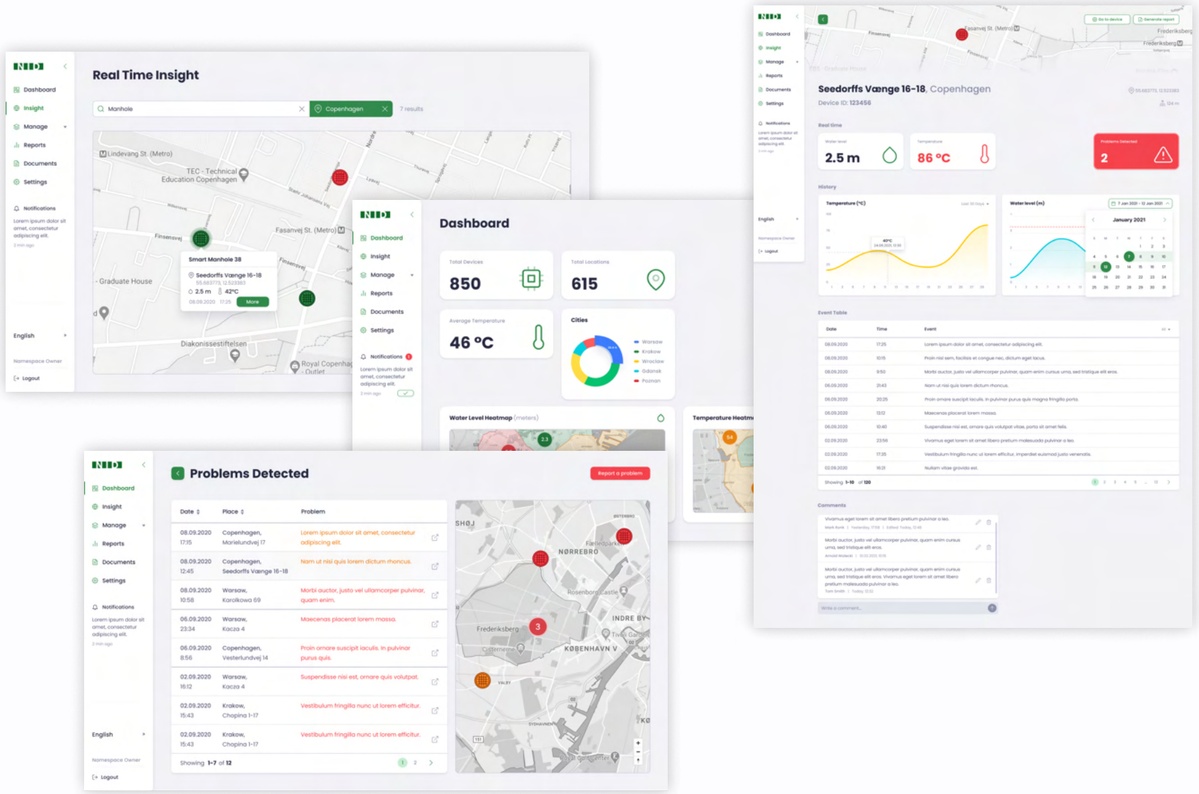
SMART UTILITIES MANAGEMENT

Simple yet highly advanced solution for smart water management. Enables remote monitoring of water levels and real-time data analysis from many distributed locations. Can be used to monitor water, sewage or any other liquid.

- LTE / 5G conectivity
- Smart manhole covers
- Open Data APIs
- Cloud platform & appliaction
- Cybersecurity
- Remote maintenance
- Assets management
- Wide integration

REFERENCE



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AREA OF INTEGRATIONS

5G CAMPUS

Dedicated enterprise infrastructure to connect and orchestrate all sorts of systems and applications.

Provides extreme wireless connectivity with high bandwidth, low latency and massive capacity for IoT solutions.

Allows to digitize real-time operations with high SLA, performance, and cybersecurity.

Enables new IoT applications:

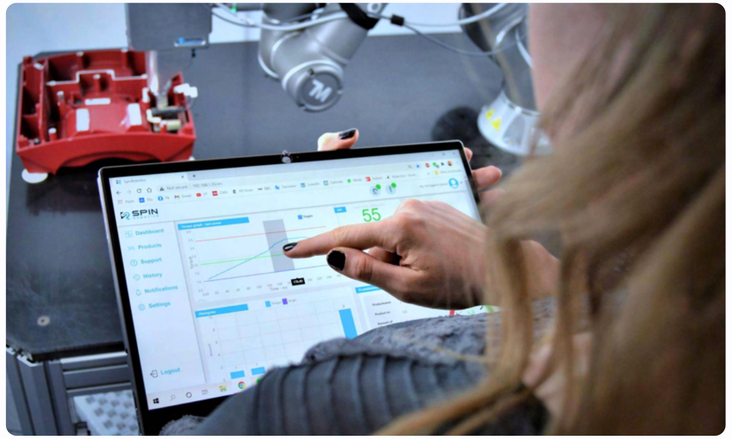
- Remote machine control
- Assets tracking and indoor navigation
- Wide range of IoT sensors all types of data collection
- Quality Assurance with HQ video analytics at edge

Industrial IoT era brings new challenges to integrate wide range of systems under the umbrella of a simple, yet comprehensive orchestration, monitoring, and control. 5G elevates innovative IoT applications to unmatched performance and reliability.

COBOT

Collaborative robot that is used for assembly operations

Save assembly and production time, increase production through automatization.
The cobot is equipped with industrial sensors and 5G AI innovative device with dedicated high performance MPU for edge computing of machine learning algorithms



Automation of assembly management

Save operations time in processing

Speed up execution of actions

Cut labor cost

Decrease downtime losses

Increase safety and security

INTEGRATIONS - 5G CONNECTED AGV

AGV

Automate and optimize the internal transportation

Save operations time in intralogistics.
Collaborative and autonomous AGV safely maneuvers around all kinds of obstacles.
The robot can navigate autonomously and choose the most efficient route to its destination, thanks to real time 5G data transmission

Automation of logistics management

Save operations time in processing

Speed up execution of actions

Cut labor cost

Decrease downtime losses

Increase safety and security

Note

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