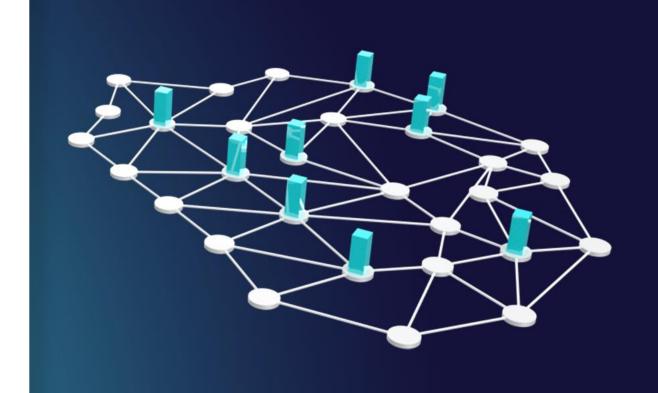
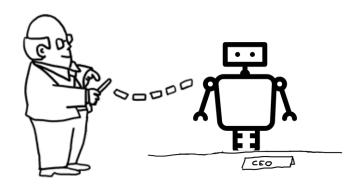


Building the AI CEO

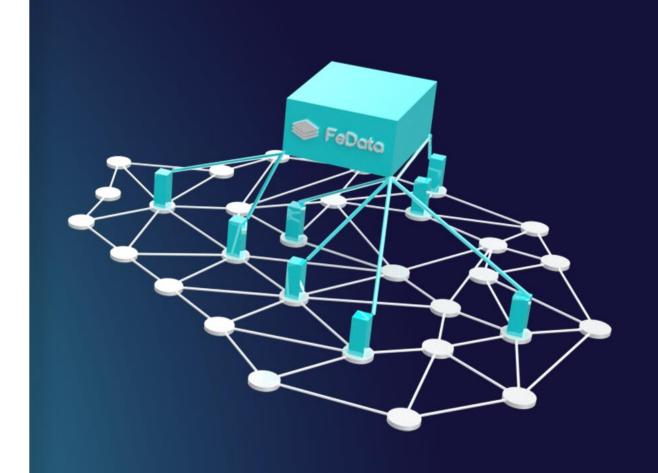


Harry needs to answer questions over distributed data silos





# Knowledge Integration Platform

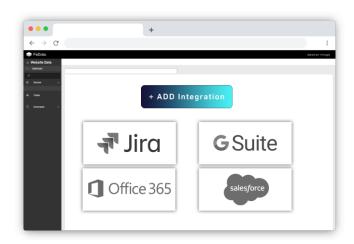


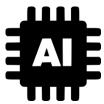
## Explainable Al



#### Integrations

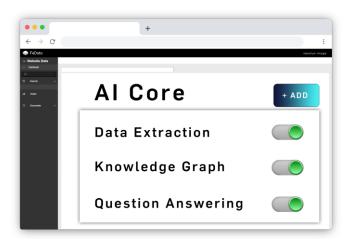
Integrate distributed data silos





#### Al Core

Let FeData make your data understandable





#### Dashboard

Search and understand data globally like never before with all metrics at **one spot** 

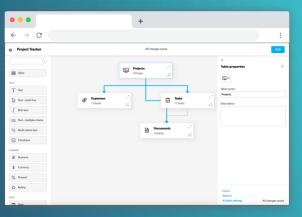


## AI CEO (Advisor)



#### Descriptive Events

- Data signals
- Triggers (if this, then)
- Al driven reports



Visual Builder
Create your own flows
without any programming skills



#### Hypothesis Generation

Automated advice understandable in natural language



#### **Prescriptive Events**

• Do things based on data **predictions** 

### **Hypothesis**



Departments that use lean management and pay more than 2000€ to their employees perform 30% better











#### Advice

Implement lean management and increase salaries to be more than 2000€ to increase output of departments X,Y,Z to generate 30% more revenue



#### **Traction**

Building the best KGs!

API Requests / Year

- Outperform state of the art by 3+ orders of magnitude on benchmarks
- 5 LOIs with SME
- 2 pilot projects in progress
- 5 academic research projects in progress
- Filed for german EXIST grant



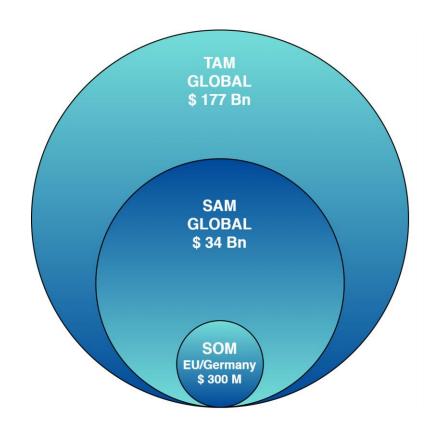








#### **Traction**



Forecast:
Next 5 years
\$ 397 - 520 Bn
CAGR: 13%

Key drivers
growing number of
smart connected devices

Highly fragmented data market

#### **Business** Model



#### **Subscription**

Web UI based SaaS platform access.

• Tier1: Starter License: \$2000

• Tier2: Pro License: \$8000

• Tier3: Business License: \$20,000.

• Additional Calls \$0.9 Each.

• Descriptive Flows: \$1,200 - \$1,800 Each.

• Prescriptive Flows: \$8,000 Each.

All prices annually



#### **API Access**

Paid access to FeData API

- Paid access to the KG extraction API (per call) Calls \$0.6 Each.
- Bulk access to the KG extraction API Calls \$0.6 Each.



#### **Service Contracts**

Corporate service contracts

• Individual service contracts

#### Team



Fabio Chiaramonte CEO

Venture builder and architect with a passion for technology who has built leading and awarded tech companies.



Dr. Tim Ermilov CTO

Computer Science Phd. with experience as startup founder and Ph.d in Al & ML



Prof. Dr. Axel Ngonga CSO

Professor for Data Science at Paderborn University. Next Einstein Fellow 2016. 2x Al Miner Top researcher (2020/2021).

## **Timeline**

	Launch	Seek funding and develop FeData Dashboard with search and widget functionality		Iteration loop, R&D and further growth through expansion in sales and marketing		Constant growth to 7000 Users.
	Year 2021	2022	2023	2024	2025	2031
Rev	Incorporation	MVP + Development	Launch Suite	R+D + Growth	Growth	
	venues *40,000€	<b>*3</b> 50,000 €	<b>*4</b> ,213,000 €	* <b>20</b> ,403,000	<b>*48</b> ,213,000 €	*1,3 Bn €
	Start of EXIST grant and project kickoff. MVP and pilot projects with 2 SMEs		Develop Visual Builder and CEO advisor functionality		Heavily investing in sales and advertising	

## FeData

## **Funding**

## Looking for €200.000 Angel Round

#### 12 Month Milestones

#### Milestone 1: Monetise Existing Customers.

To do so we need to add a payment wall and invest ~1month development. Germanys biggest IT-serviceprovider for accountants is already asking to become API client as well as a number of network clients. We believe we can monetise a few early clients with relatively low effort who generate us a decent recurring base cashflow.

#### Milestone 2: MVP with Seibert Media GmbH

Seibert is looking to get a cross platform search as well as recommendation system for their Linchpin Dashboard. Linking Confluence, JIRA, Hive, Google and most of their best selling products.

Once the pilot proves the expectation, Seibert will proactively sell it as part of their portfolio to their customers acting as first channel multiplicator and external sales team. Mainly aiming at the specific vertical of project management, IT and generic scrum and agile environments of larger organizations. Meanwhile starting with inhouse sales on API customers.

#### ---BREAK EVEN---

(through having first API customers the project breaks even already during or prior to the MVP launch.

**Milestone 3:** With first traction and metrics from MVP we pitch to VCs, Google Ventures etc in order to start building the fully fledged Suite beyond the Atlassian Ecosystem. Aiming for higher funding rounds, enabling already first M/A activities for investors, as additional working capital probably is not mandatory. – See financial model

#### Get in touch



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Be smart. Be a Harry.