

AT A GLANCE

- Ergotrics (based in Belgium, 6 FTEs) is a young **MedTech scale-up** specialized in medical positioning **inflatables** for the **Operating Room and Intensive Care Unit**.
- By the use of **compressed air** instead of manual power, an **ergonomic & efficiency breakthrough** for healthcare workers is realized.
- The patented inflatables are the world's first **easy to use** and **disposable** cushions that support prone positioning. **Optimal patient positioning** is critical for successful surgery, optimal ventilation and patient recovery.

MARKET

- No other products offer a solution that both **unburden** the healthcare workers and optimally **support** the **positioning** of the **patient**.
- **Rapidly growing** market driven by urge for **cost savings**, increased **focus on hygiene** as well as the upcoming focus on **ergonomic working conditions** for healthcare workers.



RECURRING CLIENT BASE

+40

Hospitals have used
Ergotrics' products

~430

Patients **operated**
on Ergotrics' inflatables

~700

Patients **ventilated**
on Ergotrics' inflatables

Spread over: 

SCALE-UP STRATEGY



**Manufacturing
automation**
€0.7M



**Geographical
expansion & scaling
commercial activities**
€0.9M

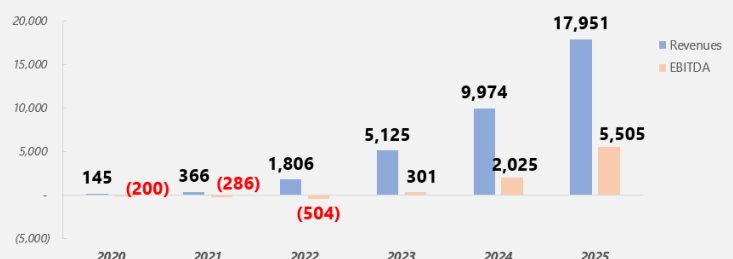


**Further innovation
development**
€0.4M

BUSINESS PLAN

Reaching an
EBITDA margin of
31% in 2025

Revenue & EBITDA 2020-2025 (in €k)



TRANSACTION RATIONALE & SCOPE

- Currently looking for hands-on investor(s) with a **long-term** investment horizon preferably with knowledge on scaling a business internationally.
- Estimated financing requirement of **€2m** over **five-year** period (cash flow positive as of 2025).

Investment highlights

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Intellectually protected product portfolio, well-positioned to capture the immense market opportunities

30sec VIDEOS:
[Current way](#)
VS
[Ergotrics demo](#)

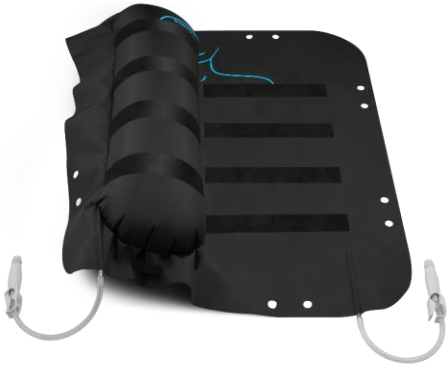
National and international traction with multiple new markets in the pipeline

Complementary and highly experienced team with international (medical) track record to scale the business

Clearly defined growth plan to become # 1 player in the medical inflatables



Video: [Ergotrics introduction](#)



Get in touch



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