





# WIND ENERGY DRONES

complementing today's green power technologies for NET ZERO CARBON EMISSION BY 2050

# GREEN POWER IS KEY TO REACH NET ZERO CARBON EMISSION BY 2050 BUT TODAY'S TECHNOLOGIES HAVE LIMITS





HYDRO 1.8 Gt CO<sub>2\_eq</sub>/a

LIMITS: Public acceptance Impact on nature Impact of droughts on production SOLAR7.2 Gt  $CO_{2\_eq}/a$ 

LIMITS: Land usage at free field High material usage Intermittency WIND TURBINES 7.9 Gt  $CO_{2\_eq}/a$ 

14%

LIMITS: Public acceptance onshore
Limited potential offshore
High material usage
Difficult to transport, Intermittency



ALL 3 KEY GREEN

POWER TECHNOLOGIES

OFFER ONLY



CARBON REDUCTION
POTENTIAL TILL 2050

FROM

 $51 Gt CO_{2\_eq}$  / a today

# TWINGTEC'S 6 KEY ADVANTAGES





# MORE ENERGY WITH LESS MATERIAL

#### HIGHER ALTITUDES

20% to 40% more wind

→ 2x more energy

# NO TOWER & FOUNDATION

90% material reduction
→ Mobile or floating power



LOW COST OF ELECTRICITY









# MORE CARBON REDUCTION ON TOP OF OTHER RENEWABLE TECHNOLOGIES TOTAL ADDRESSABLE MARKET AWE<sup>1</sup>: > EUR 360 B/a

TWINGTEC WIND ENERGY 2.0

DECENTRALIZED POWER

NOT ACCESSABLE

TO WIND TURBINES

+1.0 Gt CO<sub>2\_eq</sub>/a
REDUCTION

Reducing diesel or grid power usage

EUR 70 B/a

HARNESSING POWER
IN UNTAPPED ALTITUTES
ABOVE WIND TURBINES



Doubling the output of wind turbine farms

EUR 90 B/a

UNLOCKING OFFSHORE
WHERE IT IS TOO DEEP
FOR WIND TURBINES



Access to almost "unlimited" wind power

> EUR 200 B/a

### PRODUCT ROAD MAP





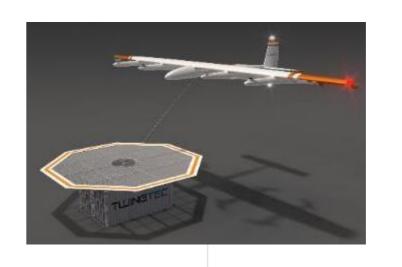
2019 Proof of Concept, Power produced





6

2023 Commercial subscale demonstrator



2029

TT3000 COMMERCIAL ROLL-OUT

ca. 3 MW nom. power on- & floating offshore

 $TRL^1$ :

1 - 5

2013 TwingTec founded



2020 Product – market fit established with TT1000

ca. 1 MW nom. power

' – *8* 

8 – 9

2025

TT1000 COMMERCIAL ROLL-OUT

ca. 1 MW nom. power fits in 40ft containers



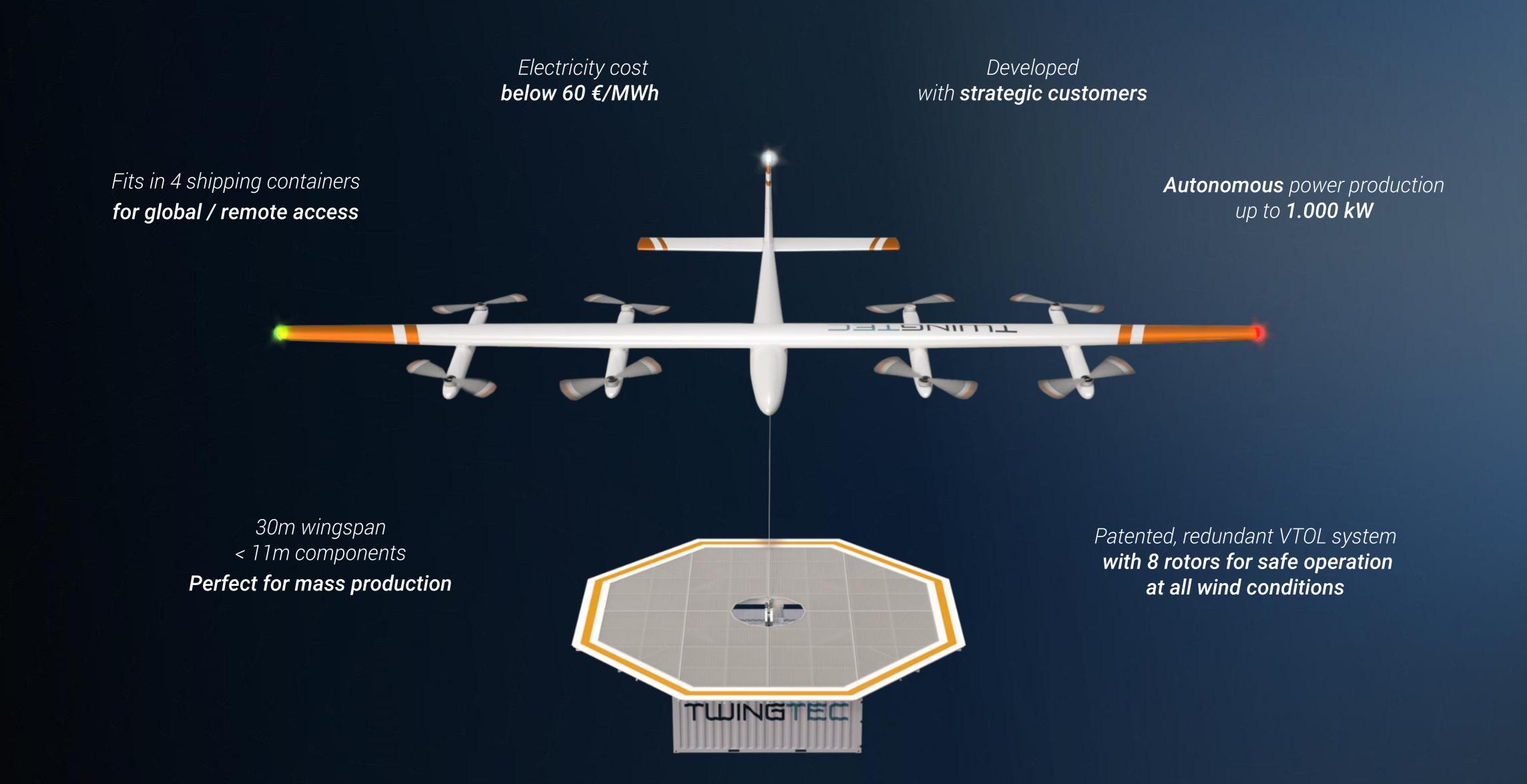


CLEAR MARKET FOCUS COMBINED WITH RELEVANT DE-RISKING STEPS



# TT1000 - THE FIRST MOBILE MW-SCALE ENERGY DRONE





## INITIAL TARGET MARKET SEGMENTS



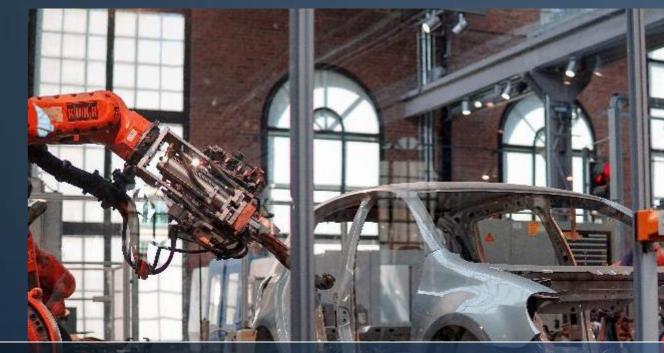
DECENTRALIZED OFF-GRID
C&I OFF-TAKERS, RENTAL POWER

OFF- AND ON-GRID COMMUNITIES

DECENTRALIZED
ON-GRID C&I OFF-TAKERS







OFF-GRID (starting in AUS, CAN)

Diesel & heavy fuel oil replacement
Reducing high electricity costs

Noise & pollution reduction

ON-GRID (starting in Europe & AUS)

Marketing green electricity self production & consumption
Replacing electricity from the grid with lower cost green power

Reducing dependencies from the grid

# TT1000 FILLS CRITICAL GREEN POWER GAP IN DECENTRALIZED MARKETS

STEP 1: Enter DECENTRALIZED OFF- & ON-GRID MARKETS WITH STRATEGIC PARTNERS -> Targeting projects with higher electricity costs STEP 2: With lower generation costs enter the larger volume UTILITY ON- & OFFSHORE MARKETS via UTILITIES & IPP's 1

# TWINGTEC HIGHLY COMPETITIVE IN THE ENERGY MARKET





#### TWINGTEC'S COMPETITIVE ADVANTAGE



	TWINGTEC WIND ENERGY 2.0	O ampyx power	EnerKíte	KICEUILL	KITEPOWER	SKYPULL	<b>SkySails</b>
FULL PROOF OF CONCEPT		X	X	?	?	?	
MW-SCALE PRODUCT CONCEPT			?	?	?	?	
VTOL for launch & land		X	X		X		X
Off-the-shelf components		X	X		X		X
Aerodynamic and pumping cycle efficiency			?		X	?	X
Mobile wind power		?					
			Enorkito				

## COMMERCIAL TRACTION



	aggreko	engie	SIEMENS Gamesa RENEWABLE ENERGY
	10 GW temporary power fleet	Low carbon energy & service	Globally leading wind OEM in offshore
MARKET	DECENTRALIZED OFF-GRID	DECENTRALIZED ON- & OFF-GRID <sup>1</sup> UTILITY ON- & OFFSHORE	UTILITY ON- & OFFSHORE
ACHIEVED	Strategic Client Partnership Agreement closed Profitable, large-volume business potential confirmed for TT1000	Promising business case analysis for the decentralized & utility on-grid power markets in Europe	Identified promising potential of TwingTec's energy drones to lower wind power costs on- & offshore
PLANNED	Show casing commercial demonstrator @ customer sites  Joint market introduction to start adding the identified high number of TT1000 in Aggreko's fleet <sup>2</sup>	Joint test site in the Benelux to prepare market introduction with commercial demonstrator  Joint TT1000 market introduction in the decentralized power markets in Europe	Building up cooperation to industrialize multi-MW energy drones for on- & offshore

# MARKET INTRODUCTION AT EARLY STAGE WITH KEY STRATEGIC PLAYERS IN TWINGTEC'S TARGET MARKET SEGMENTS

#### TEAM





ROLF LUCHSINGER
CEO, CO-FOUNDER, BOARD MEMBER
Former head of R&D center
Light-weight structure expert
Innovation



GEORGE HANNA

CFO/COO, BOARD MEMBER

Co-founder & former Co-MD Qinous GmbH³,

Management positions in business development,
sales & strategic projects @ Bosch & Q-Cells



COREY HOULE
CTO, CO-FOUNDER, SECRETARY TO THE BOARD
Mechanical engineer, inventor with experience in
project management and grant funding



FLAVIO GOHL

CHIEF ENGINEEER & CO- FOUNDER

Innovative creator with engineering
background in robotics and aerospace



CEDRIC GALLIOT

CHIEF PRODUCTION & CO-FOUNDER

Mechanical engineer with strong background
in composite materials and light-weight structures



DINO COSTA

CHIEF OPERATIONS & CO-FOUNDER

Entrepreneur, inventor, engineer with
excellent testing and drone background



STEFFEN
HESSBERGER
CONTROL ENGINEEER
Mechatronic engineer from ETH
Automation software professional



FLORIAN BEZARD

PRODUCT AND TESTING ENGINEER

Mechanical Engineer from Empa.

Expert in rapid prototyping of light 
weight structures



JANNIS HEILMANN
SIMULATION AND ANAYSIS EXPERT
Physicist with strong background in renewable
energies and 10 years experience in AWE













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#### BOARD OF DIRECTORS





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CHAIRMAN (INDEPENDENT)
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Chairman Tata-BP Solar &
CEO BP Aromatics & Acetyls Hong Kong<sup>2</sup>
Active in carbon capture, decentralized power,
wind & PV project development, start-ups,



MARIE-PIERRE DHERS<sup>1</sup>
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Founder & CEO MP&Partnairs, advisory firm for aerospace, transport & Energy
Advisory Board of Trafalgar Industries
20 years senior management @ Air France-KLM, incl. SVP Operations of large BU (ca. 3,500 employees)



MARC GANNE-CHÉDEVILLE<sup>1</sup>
INDEPENDENT BOARD MEMBER
Entrepreneur & business founder, aviation expert
Former GM RUAG Aerostructures, 300 employees &
Leader mainten. engines SR Technics, CHF 500 m



TOMMASO GHIDINI
INDEPENDENT BOARD MEMBER
Head of structures, mechanisms & materials
division at ESA, former Airbus, DLR
DEPENDING ON ESA APPROVAL



MARCO ARCELLI

ADVISOR TO THE BOARD / OBSERVER

Former CEO Enel North America,

Chairman EP New Energy Italy

Utility & renewables expertise



PETER WOLFENSBERGER

OBSERVER / INVESTOR (CHAIRMAN 2018–2021)

Independent Entrepreneur,

Member of StartAngels Network

















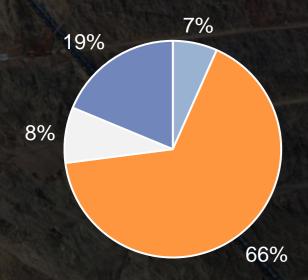
### GLOBAL PROFESSIONALS FOR ALL UPCOMING CORE TASKS

# FINANCING NEEDS

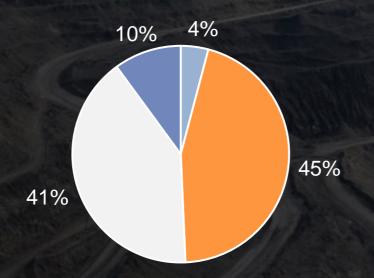
EUR 3 M summer 2021 Bridge EUR 11 M Q2 / 2022 Series A

#### PRODUCT CONCEPT

#### COMMERCIAL DEMONSTRATOR



Sales & marketing
R&D & product development
Prototyping & certification
Administration



- Design, build & test subscale commercial demonstrator
- Increase level of automation
- Execute compliance to regulation, health & safety program with aviation authorities, wind energy certification bodies & industrial partners



