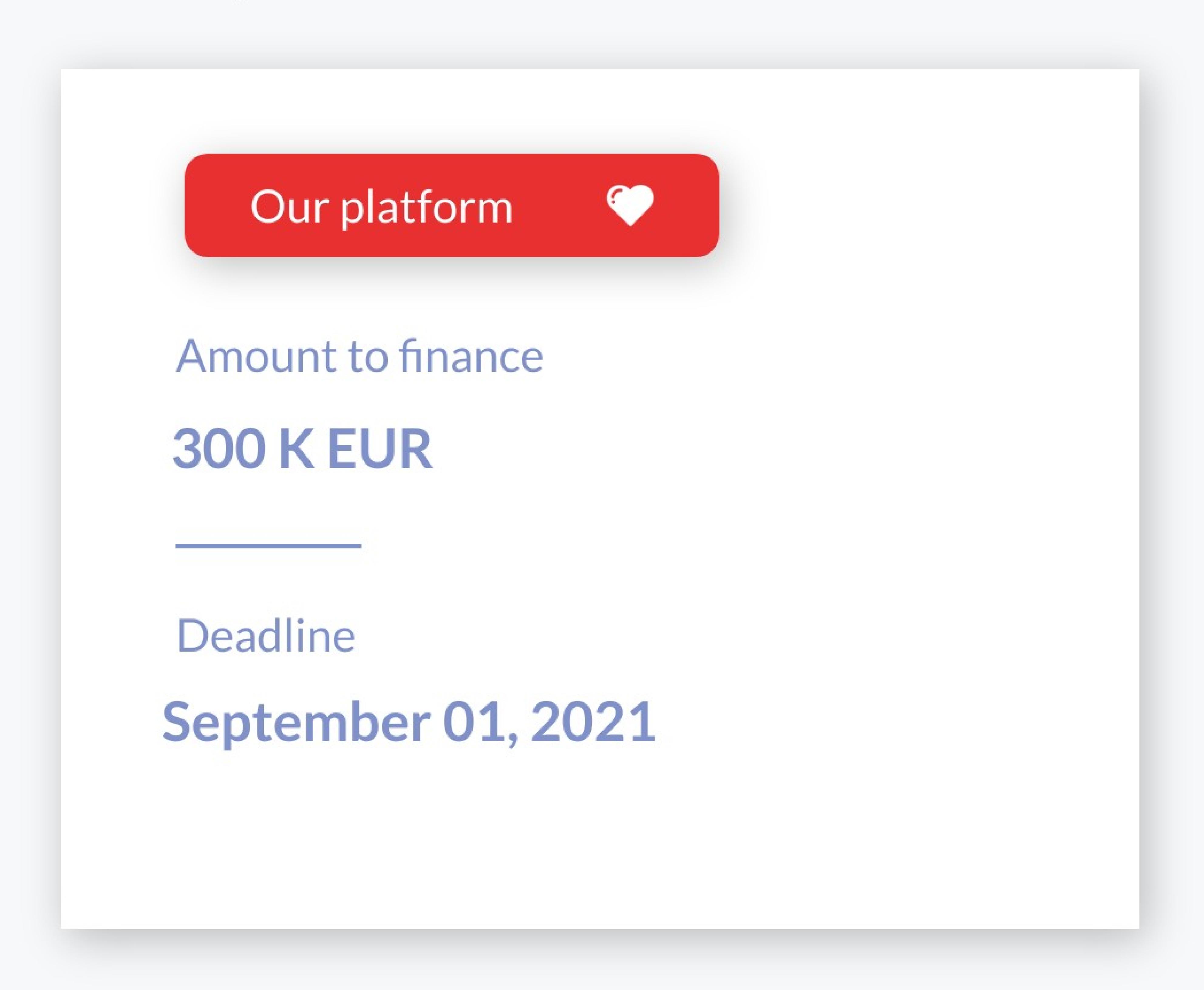
Rethinking the online staffing

Presentation EUROQUITY

May 2021



anticip?	
The market pain	
Our solution. How does it work?	
Our client and the Business Model	
Competitors	
Team	
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Business Devlopment	
Objectives and needs	
Things to keep in mind	



anticip

Your premium online staffing platform

Mission and vision

Mission

To offer a quality recruitment platform like a headhunter but 100% online, including an intuitive tool to manage and visualize your IT recruitments

Vision

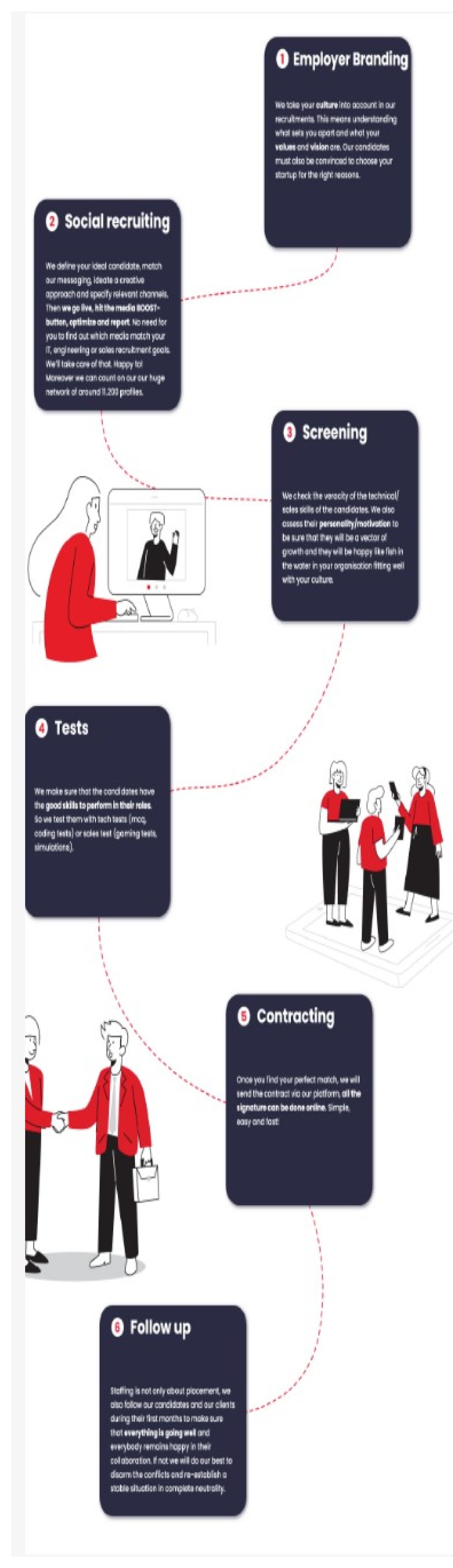
The quality must be a commidity in term of ICT online staffing

Let's grow your business with the right talents

With your ICT staffing partner





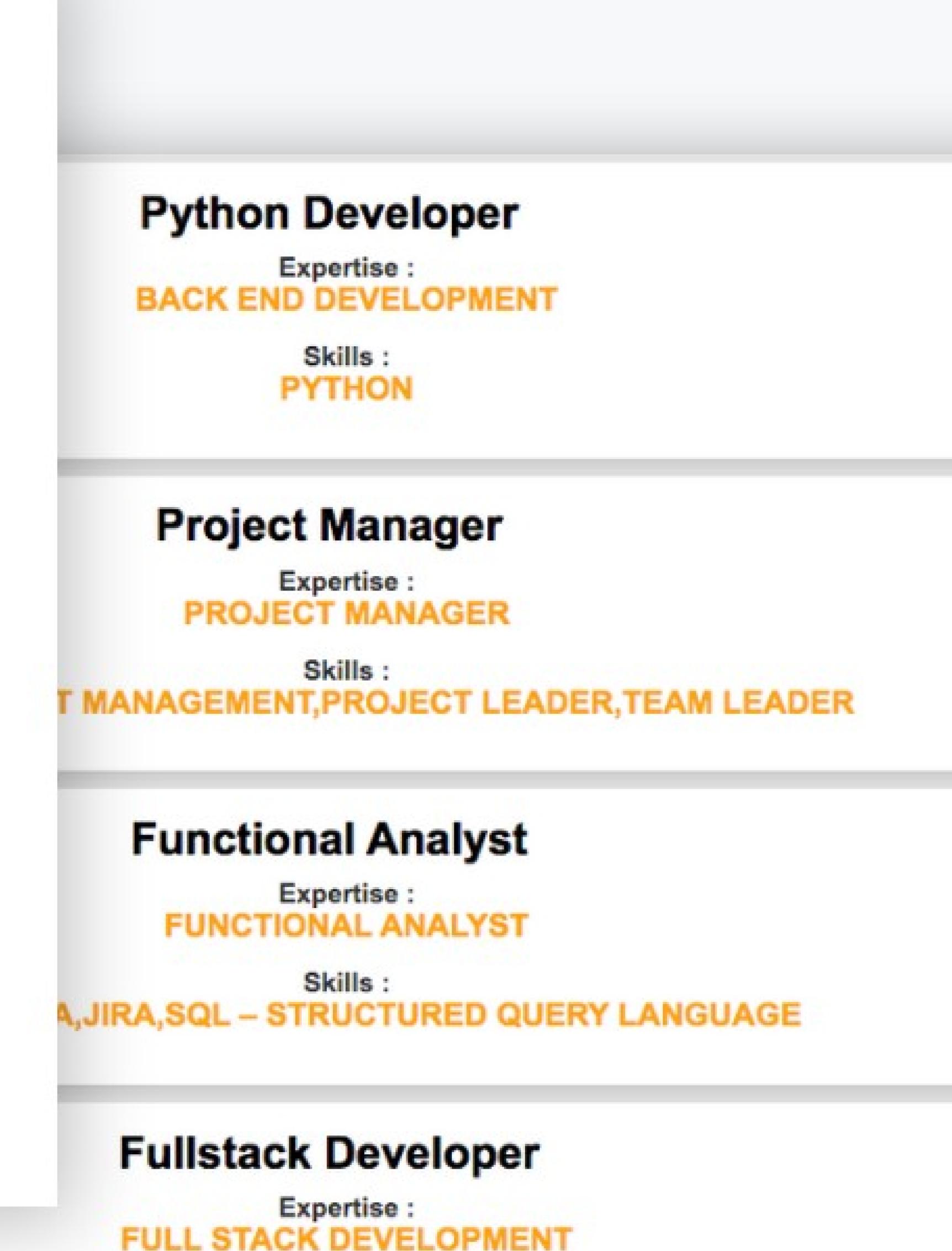




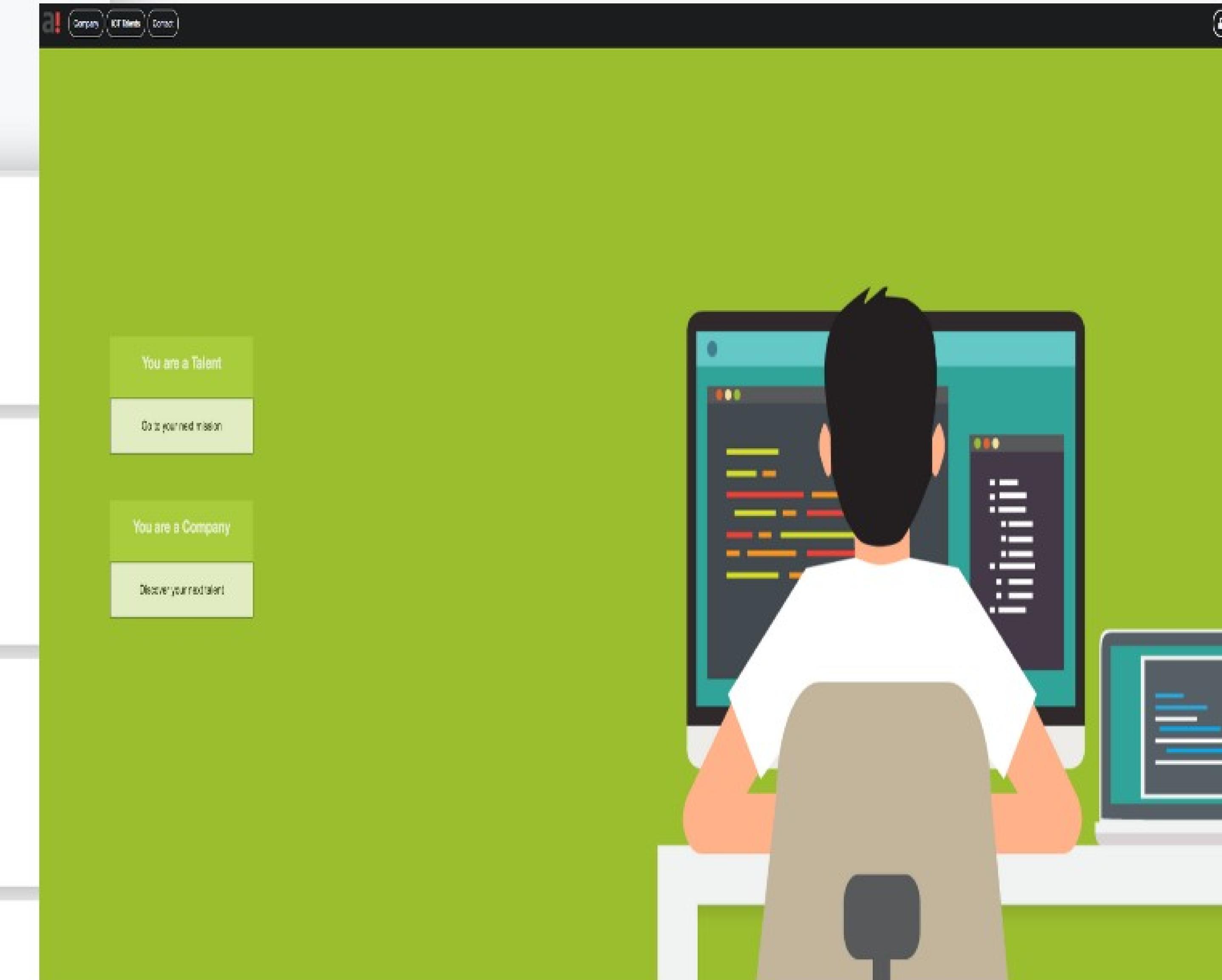
Our solution to the market pain

How does it work?

- All the process is online
- + 20.000 profiles
- An easy onboarding on the both sides
- Quality of the screening process
- Easy overview of the recruitement process



™ Tableou ∨ Suivi du recrutement anticip / Skipr 🟗 Skipr Free 🗈 Visible per l'espace de traveil 🔥 😘 Inviter Interview Stéphane Test technique 2nd Interview En attente de retour Candidats rejetés + Ajouter une carte + Ajouter une carte + Ajouter une carte Ajouter une carte + Ajouter une carte Satyam (Backend+DevOps) François-Xavier (Back end Developer) @ B P1 #1 ■ O1 61 Yehudi (Front End) 0.000 Mihai (ReactJS Developer) 0 F C1 #1 + Ajouter une autre certe Rechid (React./S Developer) Mathieu (DevOps) 2 01 Sylvain (DevOps) E 01 81 Erbin (DevOps) -Mohamed (Backend developer)



th Butler (6 Tips) — Afficher le menu

Propositions rejetées

Gauthier (Front End)

Hubert (Front End)

@ P D2 #1

+ Ajouter une autre carte

Offre envoyée

Stefan (Front End)

0 F P2 #1

+ Ajouter une autre carte

Vingent (Backend+DevOps)

+ Ajouter une autre carte

0 F OS 81



Our clients and the business model

'A No cure no Pay' service for start-ups

Your pay only what you get

Any start-ups/scale-ups breaking the code to find the right talents (ICT profiles/developers) to keep them growing.

Our commission is a fixed price that varies according to the profile sought and the seniority of the candidate. That is to say between 6.000 and 10.000 EUR per job posted.

Trust by



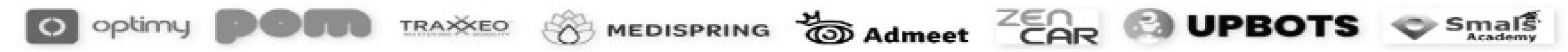














Competitors

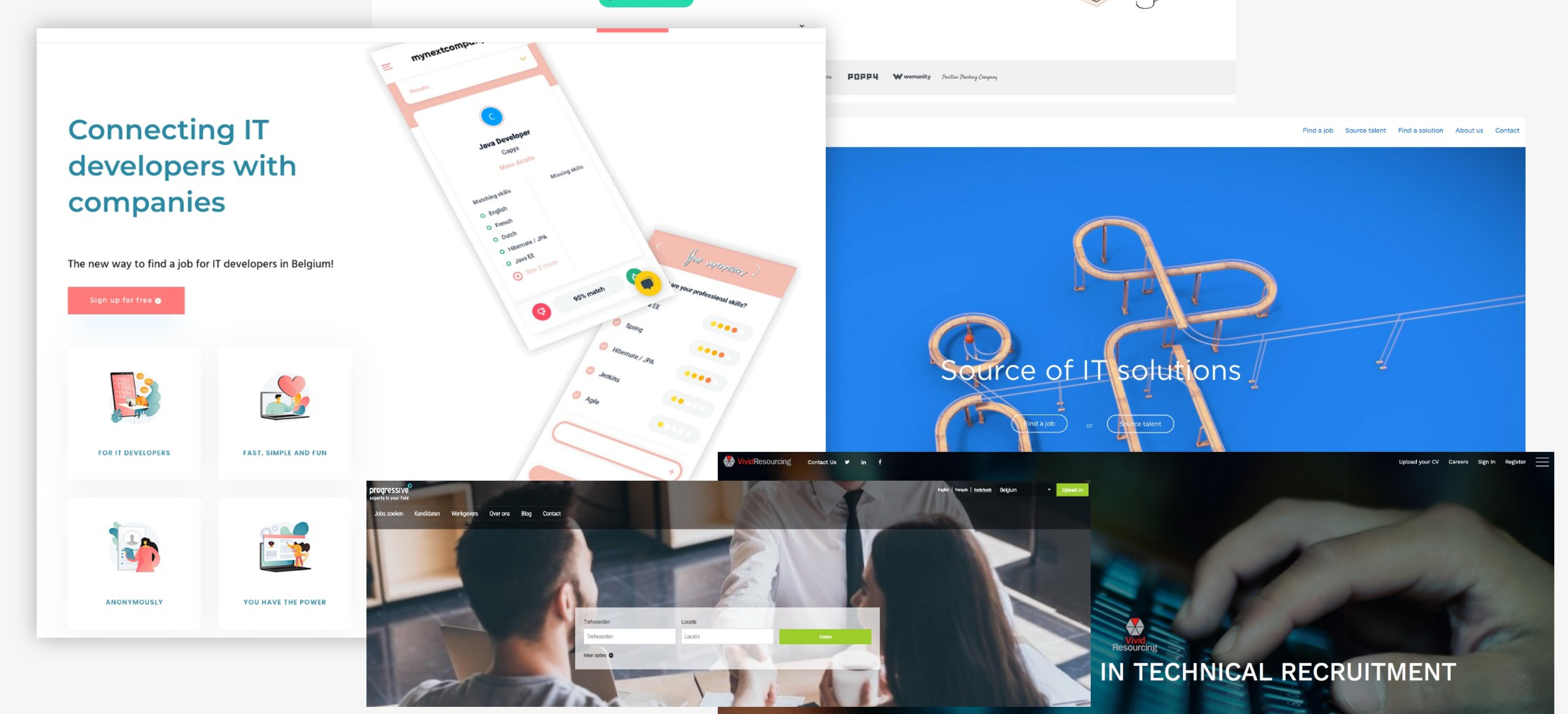
Trouvez les meilleurs freelances

beelance Je suis freelance Comment ça marche ? Tarifs Simulateur de droits d'auteur Partenaires FAQ

Beelance est une plateforme qui rapproche et simplifie la collaboration entre les freelances Tech et les sociétés

Beelance résout la problématique de la pénurie de talents sur le marché de l'emploi dans le secteur des technologies. Nous offrons des avantages évidents aux entreprises qui cherchent à trouver de façon flexible de pouveaux experts.

Je recherche des freelances





The Team

Augustir

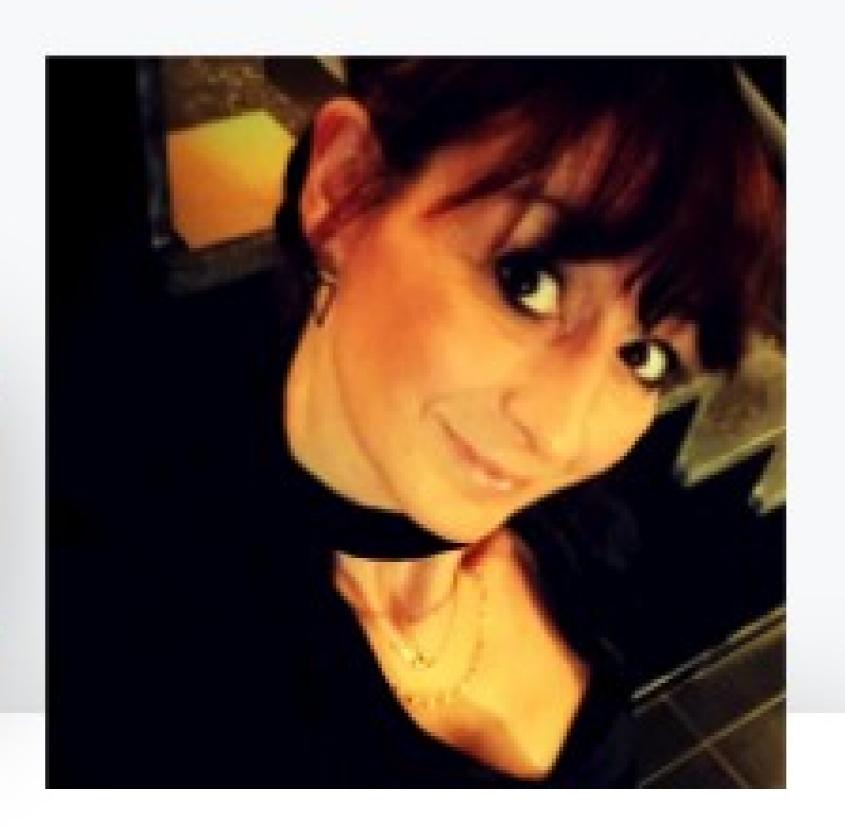


Many years in the ICT sector and a few years experience in ICT staffing, already worked as technical sales, as business director and team leader (management of teams including developers).

Have already a huge network including stratups/scale-ups.

Take care about the business development and take care about the recruitment process.

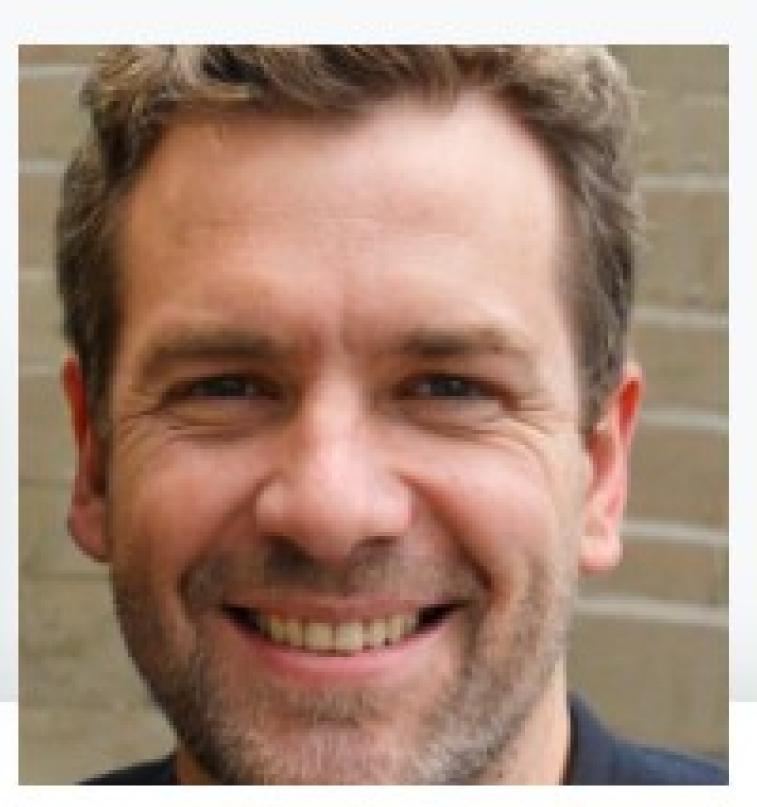
Isabelle



Former experience in sourcing and in human resources. Have already a huge network and knowledge in the entrepreneurship sector.

Take care about the sourcing, screening phases, the contracting and the product strategy.

Alexis



Former experience in Business Deveper in a famous consulting company and in human resources. Have already a large network with the SMC and knowledges in ICT.

Take care about the Business Devopment, marketing campaigns, sales processes and closings with existing and new clients.

We're just at the beginning

Timeline







Our needs in fundraising

2 Goals

- 1 Commercial development
- 2 Development of new features
 - Improvement of the UX design and user experience (in Node+ReactJS)
 - Securing the database (SQL>MongoDB)
 - Fluidity of the onboarding
 - API integration (linkedIn, soft/hard skills tests, contracting)

300 K EUR

1 Business Developer / medior profile = around 60K EUR (1 year)

- 2 developers
- 1 Front end developer / Ux design = 168K EUR (360 jours)
- 2 Backend developer = 72K EUR (120 jours)



Things to keep in mind

2 USP

- anticip is the first premium staffing platform free for everybody
- Even if we're specialized, the potential market is large with great perspectives

Thank you! Be part of the future in HR tech, let's keep in touch!





ah@anticip.team



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