



KaaS OSS AI

Creating the first ever massive online marketplace for expert Knowledge with our existing hybrid - AI platform

 **OPT/NET**

Bridging the gap between technology and humans

www.opt-net.eu

CORE TEAM



Taras Matselyukh
CEO/Director General
25 year + industry Experience
past: JUNIPER NETWORKS CISCO



Jan Stip
Chief Operations Officer
30 year + industry Experience
VP Sales, Juniper Board
past: JUNIPER NETWORKS Infoblox



Vlad Zaitsev
Software Team Lead
25+ years dev exp.



Seva Matselyukh
Business Dev. Director
5+ years business dev exp.



Mohan Rao
Marketing Director
5+ years marketing exp.



Oksana Matselyukh
CFO / Admin Manager
7+ years EC

THE **HUGE** DATA PROBLEM

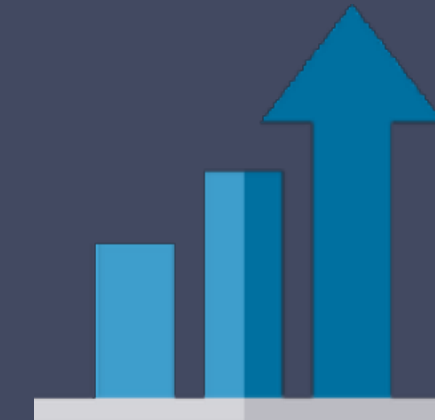


The amount of data in the world is increasing exponentially

we can't keep up!



> 12 000 TB
produced per second

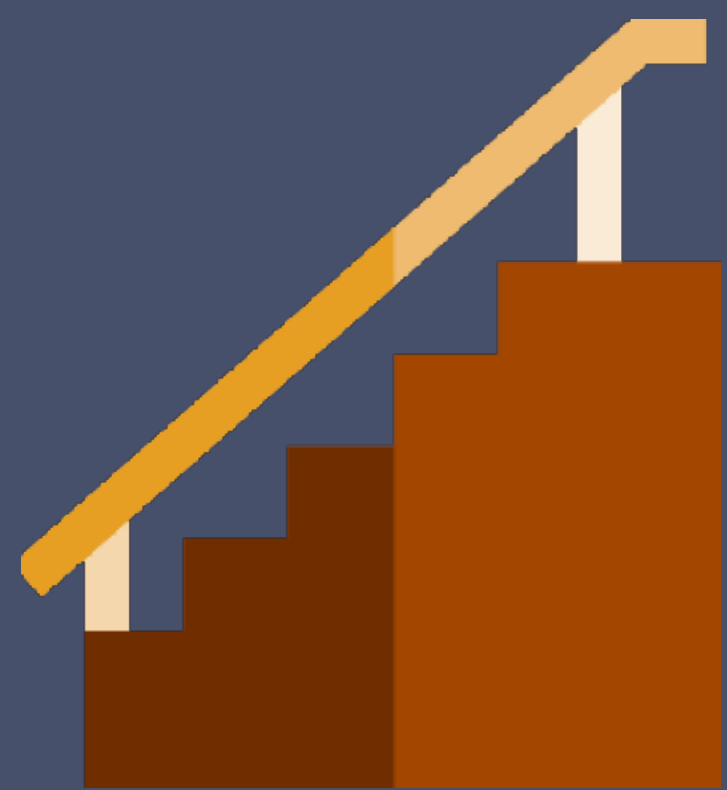


61%
growth per year



< 5%
Is ever analysed

THE GREAT CHALLENGE



Existing BI approaches simply don't scale, and are **costly + inefficient**



Shortage of Experts



Existing AI is tedious and not reliable



Cannot detect unknowns!

ONLY **ONE** SOLUTION



KaaS OSS ^{*}AI

AI analytics platform

+

AI Knowledge Pack distribution

=

Knowledge Marketplace



Create AI solutions
10 times faster



Make rare expertise
massively usable



Give regular analysts
super powers

**Knowledge as a Service, Operations Support System*

OUR EXISTING PRODUCTS



 OptOSS AI

AI-Driven Operator
Support System



OptOSS AI GUI

 TSAR AI

Geospatial Data
analytics platform



TSAR AI GUI

MONITORED 

Sensor + Geospatial Data
Analytics Platform



MONITORED AI GUI

Issued Patents: European Patent, NL, Japan, US, Australia

Pending: China, Canada, and other



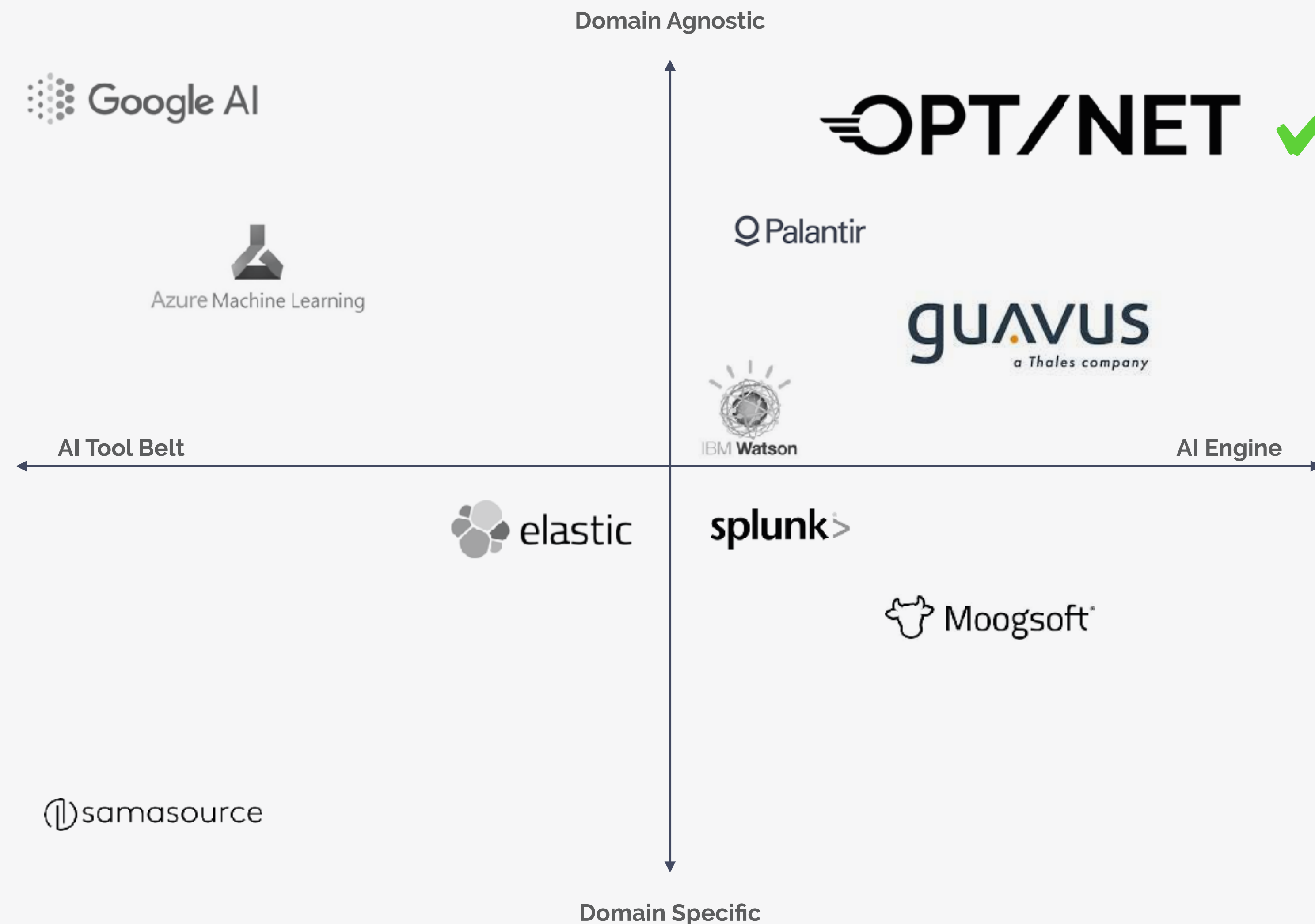
COMPETITION

State-of-the-art AI platforms are tool-belts consisting of examples and best practices

Available AI products consist of siloed models tailored to few or narrow use-cases

OPT/NET already provides a multi domain validated end-to-end AI platforms

The new KaaS platform is needed to scale exponentially!



GIANT MARKET SIZE

Big Data &
Business Intelligence:

\$ 168 B

CAGR - 13%

2018

BD & BI
Software:

\$ 13 B

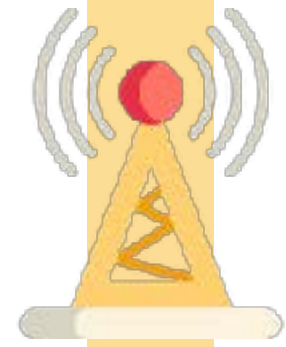
2018

CUSTOMER TRACTION

Domain

Developed AI KPs

Traction



Telecom
direct by OPT/NET

TR8



OptOSS AI

Telecom Operator
AI Platform

Available from Q1 2018

vodafone  **Ziggo**

ERICSSON **VidScale** 



EMS
with Airbus D&S

TR7



TSAR AI

Floods Monitoring
AI Platform

Available from Q3 2018

AIRBUS
DEFENCE & SPACE

 **Emergency
Management**

 **ASTROSAT**

510  AN INITIATIVE OF
THE NETHERLANDS
RED CROSS



Thematic near
real-time Earth
Observations
with KPN & ESA

TR7



MONITORED AI

Earth Observations
Insights Platform

Available from Q2 2019

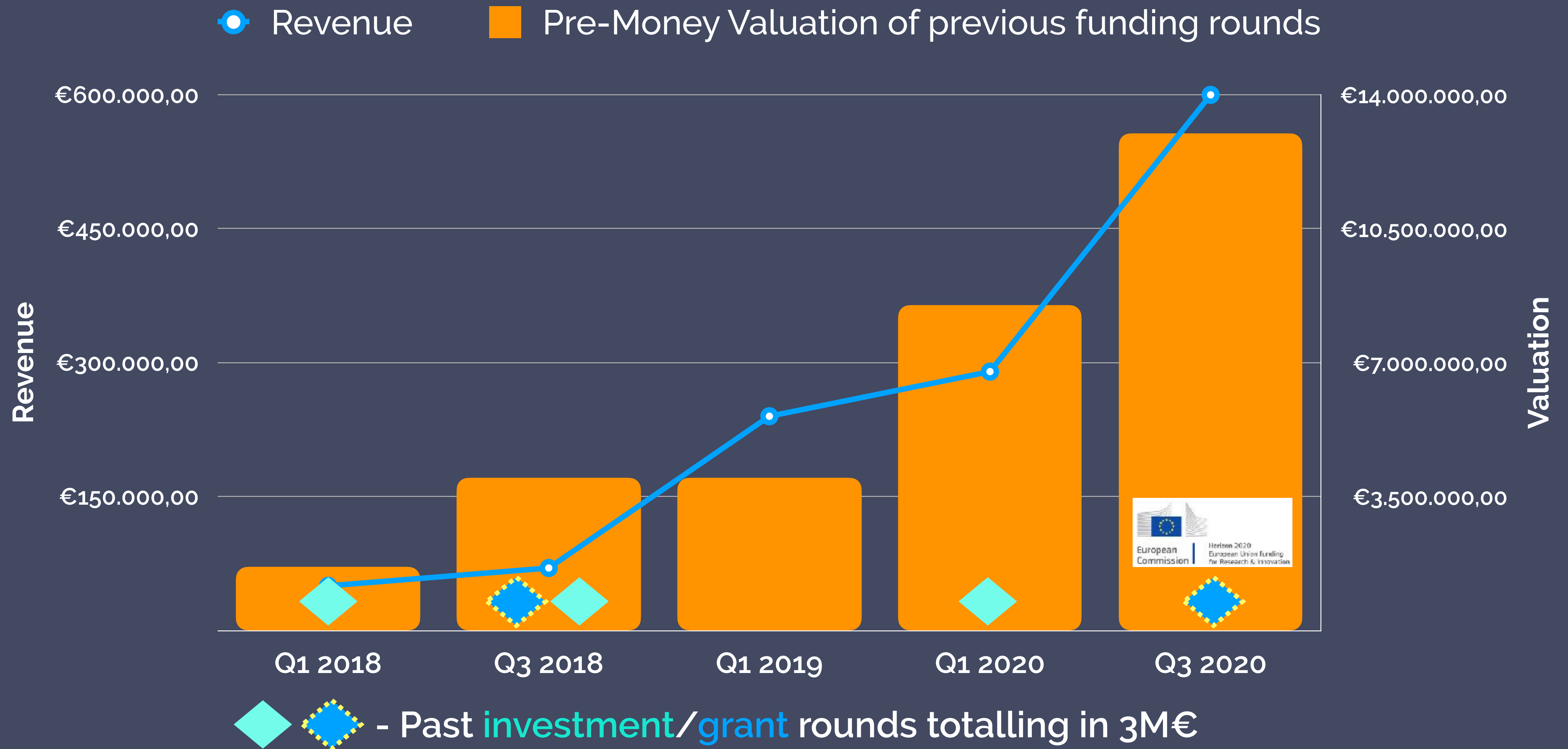
 **esa**

 **kpn**

KERNEL

 **5G ROLLING**


GROWING EXPONENTIALLY



RAISING ROUND-A VIA EIC

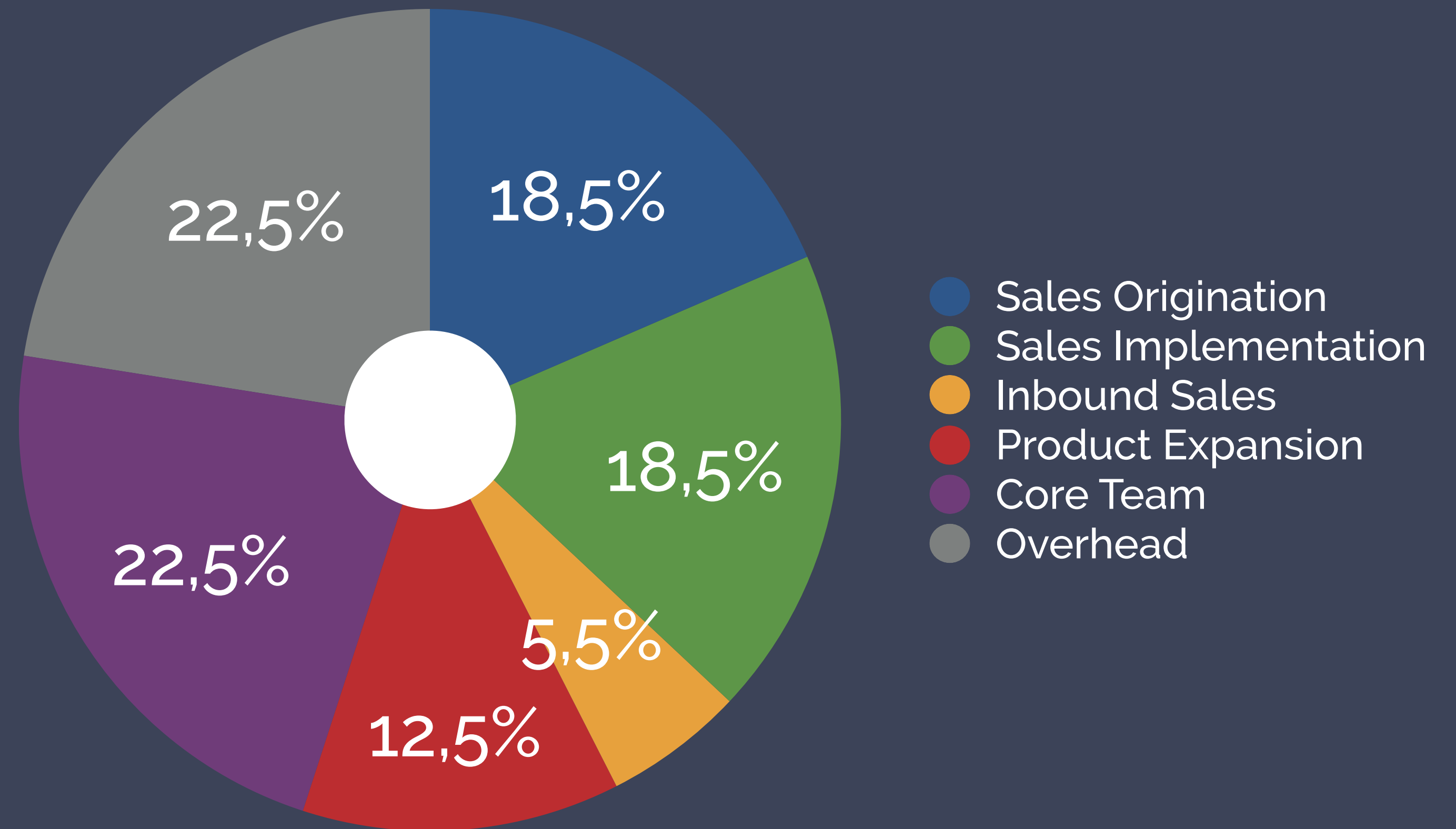
Raising
€6 Million
total



€ 6 M
Equity-funding
20% ownership

INTENDED USE:

Raising **€6M**
equity funding
for **24 months** runway
to scale up our **KaaS**
delivery platforms and
sales activities





We are a deep-tech start-up building a pragmatic KaaS OSS A.I. platform that gives regular operators super-human abilities.

Our mission is to create a Knowledge as a Service (KaaS) economy in the next 2 years and establish ourselves as a Global leader in the space.

Precious rare skills & expertise can be captured by our platform, enabling delivery of these skills as affordable products to great numbers of everyday businesses when and where needed.

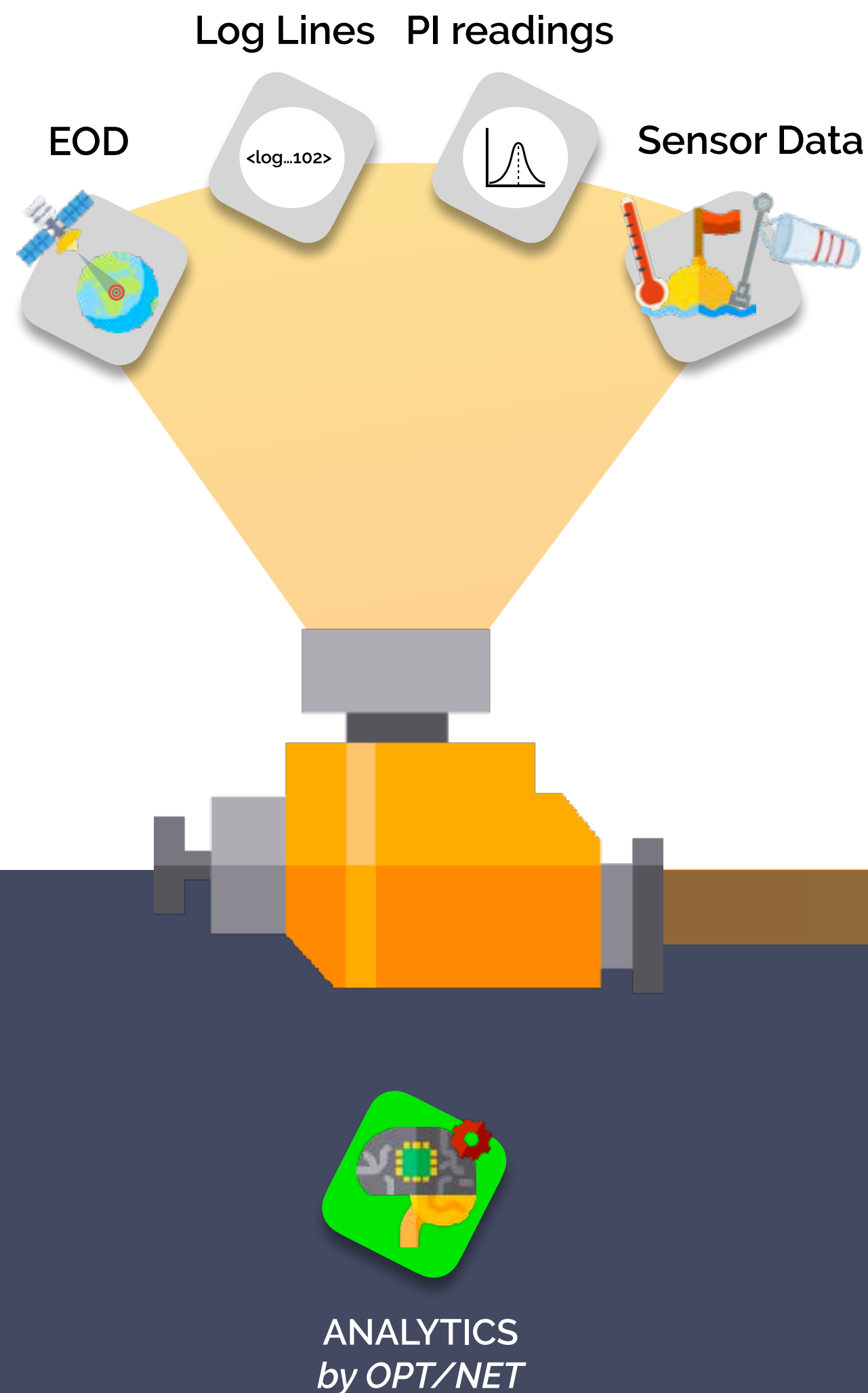


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BUSINESS STRATEGY



A KaaS model that scales & has a strong retention mechanism

OPT/NET's strategy is to enable customers & partners to develop Business Intelligence (BI) products for their own domains. Leverage our analytics platform (AI-as-a-Service) to create & sell novel BI products rapidly & cost-effectively.

IP for the domain specific products will be shared by the partner/client via OPT/NET KaaS OSS platform