KEYOU Pitch Deck

Sustainable. Clean. Uncompromising.

First zero emission drive technology that beats diesel.





- 1. Company Profile / Team
- 2. Challenge
- 3. Solution
- 4. Product
- 5. Team
- 6. Business Model
- 7. Market
- 8. Financials
- 9. Investment Opportunity



Turning internal combustion engines into zero-emission hydrogen engines

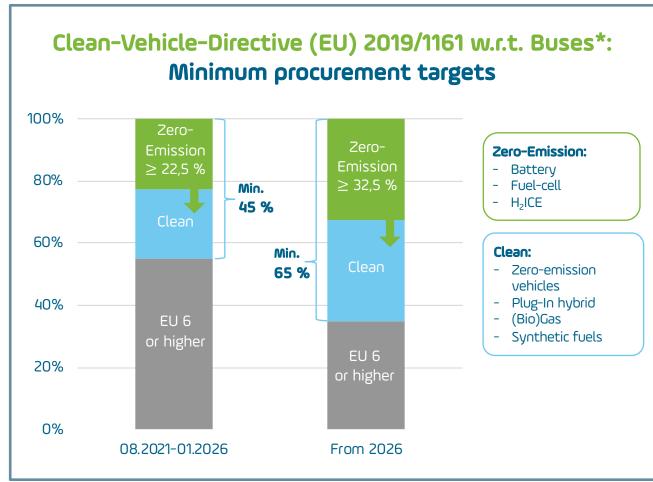


Series A2 Round: 15 mEUR for

Series Production Development — Scale Up — Demonstrator Vehicles Build-Up



OEMs have to cut CO₂ emissions drastically

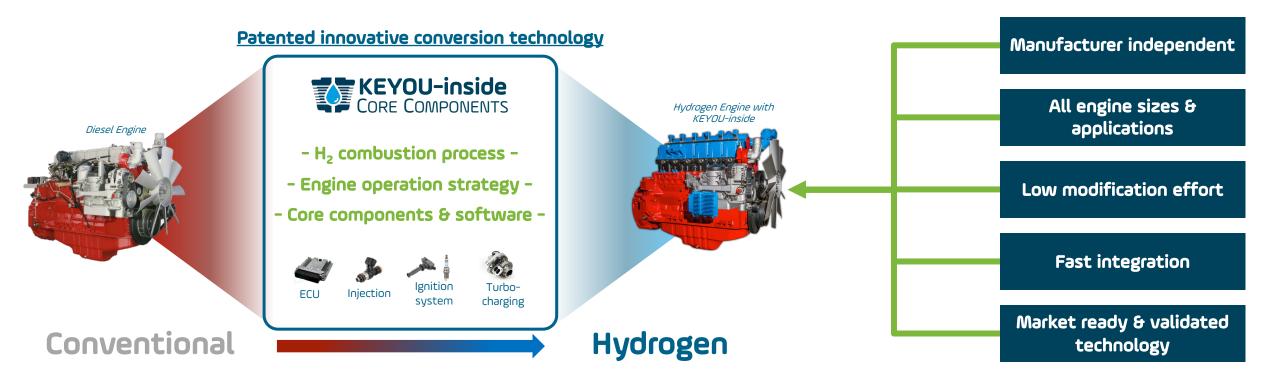


Regulation (EU) 2019/1242: CO₂-targets for manufacturers of heavy-duty vehicles CO₂ -15% until 2025 CO₂ -30% until 2030 Statutory provisions on the reduction of average CO₂-Emissionen of the manufacturer's fleets: by 15 % until 2025 (compared to 2019) by 30 % until 2030 (compared to 2019)

^{*}Clean-Vehicle-Directive divergent w.r.t. trucks



KEYOU H₂ICE addresses all current OEM's challenges



Any engine manufacturer can mass produce zero-emission hydrogen engines with KEYOU-inside using its existing technologies, processes, supply chains and production infrastructure



Competitive advantage of the H₂ICE

| | Battery Electric | Fuel Cell Electric | KEYOU H ₂ -ICE | Diesel (Benchmark) |
|-------------------------|------------------|--------------------|---------------------------|--------------------|
| TOTAL COST OF OWNERSHIP | 8 | 8 | | |
| DRIVING RANGE | 8 | Ø | Ø | ⊘ |
| PAYLOAD | 8 | <u></u> | ⊘ | Ø |
| RELIABILITY | | | ⊘ | ⊘ |
| SERVICE LIFE | | 8 | ⊘ | Ø |
| CLIMATE PROTECTION | | ⊘ | ⊘ | 8 |
| AIR POLLUTION CONTROL | Ø | ⊘ | Ø | |

Manufacturers depend on the H₂ combustion engine to meet CO₂ reduction targets



Combined industrial, commercial and technical experience



13 years BMW R&D Germany / USA

4 years Start-Up experience

FOUNDER



ALVARO SOUSA CTO

8 years BMW R&D Germany / USA
University Lecturer: Clean-Vehicle Technologies



IVO PIMENTEL BD

8 years Commercial Director JPR (Portugal)

7 years Founder & CEO Renewable Energy Co.



Dr. Ulrich BezFormerly CTO Porsche
Formerly CEO Aston Martin



Prof. Dr. Jörg Zürn

34 years Daimler C-Level:
(R&D, purchasing, product
development)



Prof. Dr. Manuel Aguiar
Prof. for corporate policy;
CEO Ondjyla Fdn., formerly
CEO DHL Portugal & EXITOS

EXECUTIVE BOARD



Dr. Zhihe LiVP KEYOU China
30 years industry

(MTU, DEUTZ, MAN)



JÜRGEN NADLER M&C

20 years business consulting (BMW, Siemens, Telekom)



CORNELIUS PREIL

BD & Sales

15 years sales (DEUTZ)



WERNER PRÜMM
Development

30 years R&D (MAN)



RALF SOERMANN
Finance

7 years finance (Paul Hartmann AG, EQT)



PIERRE STEFFEN
Strategy

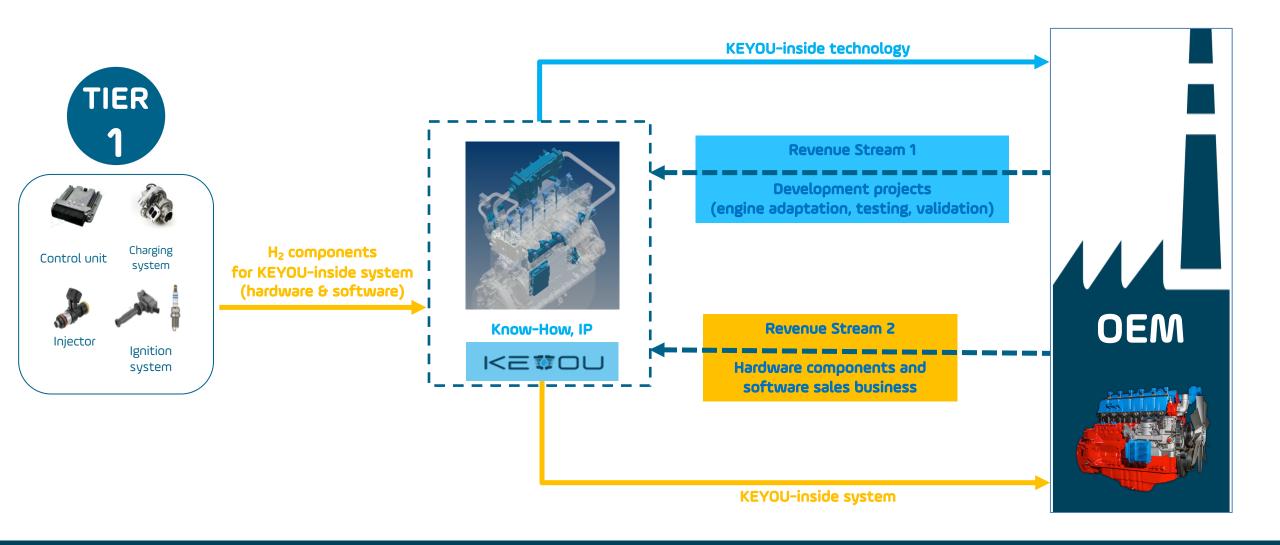
30 years industry (Airbus, Siemens) Prof. for corp

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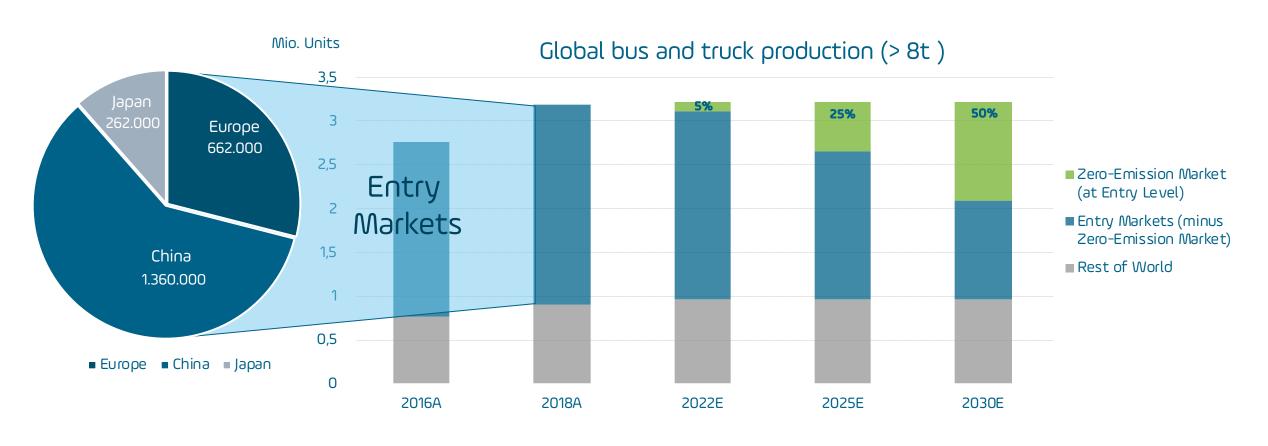


Disruptive technology closes gap in already existing supply-chain





KEYOU as first mover in an emerging and fast growing market



Global TAM: 3.200 tsd. Units

Entry Markets: 2.300 tsd. Units

Zero-Emission Share in Entry Markets:

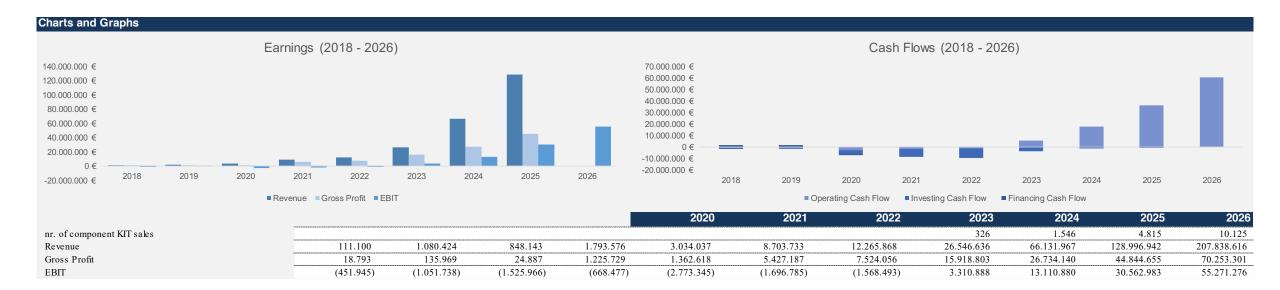
2022: *112.850 Units* 2025: *564.250 Units* 2030: *1.128.500 Units*

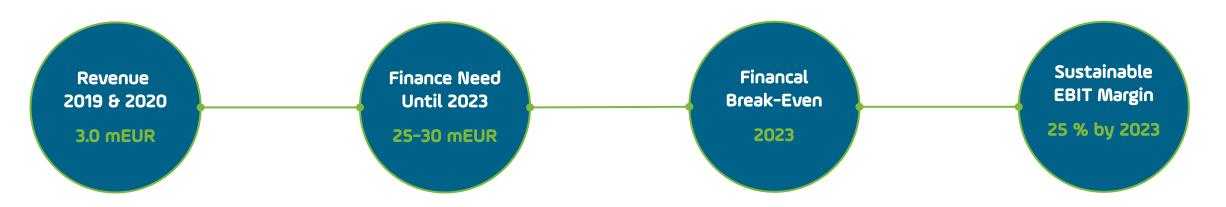
Source: HIS; Roland Berger; Trends in the truck & trailer market, 08/2018

8. FINANCIALS



With KEYOU the automotive sector becomes attractive again







Series A2 investment round

The Investment KEYOU is asking lies at 15,0 mEUR to mainly finance:

- 1. Series development of the defined core components
- 3. The first demonstrator vehicles

- 2. Pre-series development of first engine
- 4. Finance the upcoming organisational ramp-up

| (Co-)Investors | Investment | |
|------------------------------|-------------------|--|
| EIC-Funding | 5,7 mEUR ~ | |
| Financial Investor | 3,0 mEUR | |
| Still open Investment Ticket | 6,3 mEUR | |
| TOTAL AMOUNT | 15,0 mEUR | |

Classic investment structure via capital increase in target company by issuing new shares and the contribution to the capital reserve.



Green Product Award

> Winner 2017



TOP 3
Technology 2018





Wasserstoffbus

KEYOU

KEYOU-inside Wasserstoffmotor

busplaner

hussverlag

